



# PGDM FINAL PLACEMENTS 2024-26

*Building the Next-Gen Insurance Workforce*







## Building the Next-Gen Insurance Workforce

India's insurance industry is evolving rapidly, with rising demand, digital transformation, and changing customer needs. But challenges like low penetration, complex risks, and regulatory hurdles still hold it back. The industry needs professionals who can solve these problems with innovative thinking and deep expertise. That's where National Insurance Academy (NIA), Pune, plays a crucial role.

NIA's PGDM in Insurance & Risk Management isn't just another management course: it's a program designed to create industry-ready professionals. It blends insurance fundamentals, risk management, analytics, and financial services with real-world exposure. Students don't just learn theories; they apply them through internships, case studies, and industry projects. This hands-on approach ensures they graduate with problem-solving skills, leadership qualities, and a strong understanding of India's insurance landscape.

Companies need professionals who can bridge knowledge with action, whether underwriting risks, developing innovative policies, or handling complex claims. NIA's curriculum and guidance from industry veterans ensure its graduates are prepared for these challenges.

In a sector that protects businesses, individuals, and economies, NIA is shaping the workforce that will drive India's insurance industry forward: smart, skilled, and ready to lead.







# CONTENTS

About NIA	4
Vision & Mission	7
Governing Board	8
From the Director	9
From the Placement Coordinator	10
From the Principal	11
Why Recruit from Us?	12
Faculty	14
Social Outreach Program	17
PGDM Programme	18
Course Curriculum	19
Alumni Corner	21
Corporate Seminars	22
Corporate Interactions	26
Collaborations	28
In Media	29
Student Committees	30
Student Achievements	33
Infrastructure	34
PGDM Batch 2024-26 Overview	36
Summer Internship Program Statistics	38
Student Index	39
Our Prestigious Recruiters	75
Placement Statistics	76
Placement Committee	77

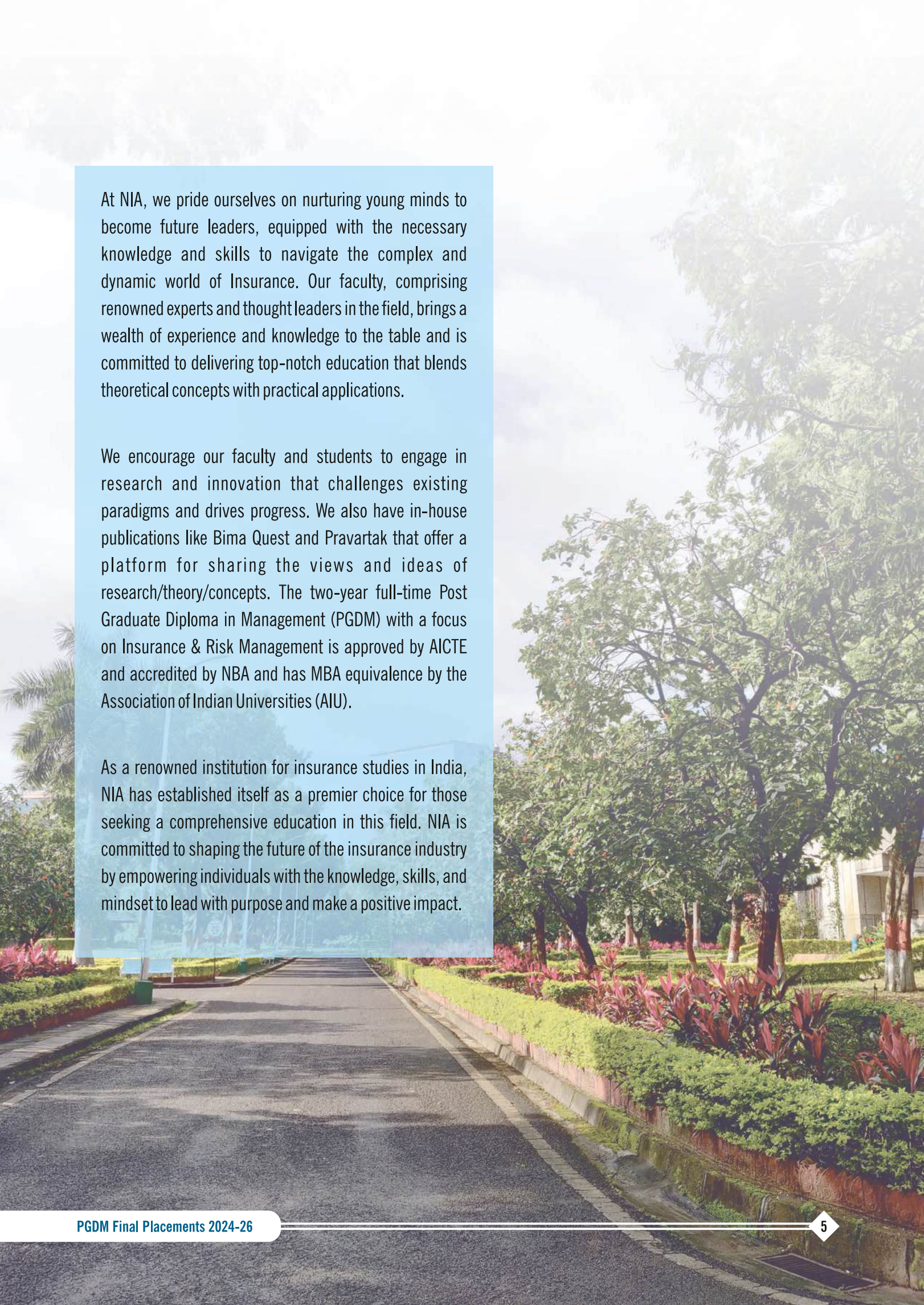




## ABOUT NIA PUNE

National Insurance Academy was established in 1980 by the public sector insurance companies viz. Life Insurance Corporation of India, General Insurance Corporation of India, The New India Assurance Company, National Insurance Company, United India Insurance Company, and The Oriental Insurance Company under the aegis of Ministry of Finance - Government of India on 16th December 1980 in Mumbai to be the institute of excellence in learning and research in Insurance, Pension, and allied areas. The Academy shifted to Pune on 4th June 1990 after establishing state-of-the-art facilities for learning and research. National Insurance Academy (NIA) is an institution renowned for its rich cultural ambience and exceptional pedagogical approach.





At NIA, we pride ourselves on nurturing young minds to become future leaders, equipped with the necessary knowledge and skills to navigate the complex and dynamic world of Insurance. Our faculty, comprising renowned experts and thought leaders in the field, brings a wealth of experience and knowledge to the table and is committed to delivering top-notch education that blends theoretical concepts with practical applications.

We encourage our faculty and students to engage in research and innovation that challenges existing paradigms and drives progress. We also have in-house publications like Bima Quest and Pravartak that offer a platform for sharing the views and ideas of research/theory/concepts. The two-year full-time Post Graduate Diploma in Management (PGDM) with a focus on Insurance & Risk Management is approved by AICTE and accredited by NBA and has MBA equivalence by the Association of Indian Universities (AIU).

As a renowned institution for insurance studies in India, NIA has established itself as a premier choice for those seeking a comprehensive education in this field. NIA is committed to shaping the future of the insurance industry by empowering individuals with the knowledge, skills, and mindset to lead with purpose and make a positive impact.









### Vision:

“NIA to be a global institution of excellence in learning and research in insurance, pension, and allied areas.”



### Mission:

- To build capacities in the management of Insurance, Pension, and allied sectors .
- To create a stream of young talent for the Insurance, Pension, and allied sectors.
- To provide strategic approaches in the Management of Insurance, Pension, and allied sectors.
- To undertake and create an ambience for policy research in Insurance, Pension, and allied sectors.
- To promote learning, education, and training in Insurance, Pension, and allied sectors.



### Programme Educational Objectives :

- Develop practical implementation skills by emphasizing hands-on experiences and real-world applications of theoretical concepts.
- Cultivate essential industry competencies to prepare graduates for diverse roles by promoting critical thinking, problem solving, effective communication, and ethical decision making.
- Identify and select high-potential students focusing on insurance, pensions, and allied sectors, ensuring a talent pool aligned with industry needs while promoting career choices that reflect the institute's mission.
- Inculcate a culture of research and innovation by engaging students in policy research projects related to insurance and allied sectors, encouraging critical thinking and evidence-based decision-making.
- Enhance industry awareness by promoting a deep understanding of insurance and allied sectors through targeted educational and training programs for students and corporations.
- Encourage continuous learning and professional development to ensure that our graduates stay updated with industry trends and advancements.





## Governing Board



### Mr. R. Doraiswamy

Chairman-Governing Board  
CEO & MD, Life Insurance Corporation of India  
Yogakshema, Jeevan Bima Marg  
Mumbai – 400 021

### Mr. Parshant Kumar Goyal, IAS

Joint Secretary (Ins.)  
Government of India, Ministry of Finance, DFS  
Jeevan Deep, 3rd Floor, Parliament Street  
New Delhi - 110 001



### Mr. Sat Pal Bhanoo

Managing Director  
Life Insurance Corporation of India  
Yogakshema, Jeevan Bima Marg, Mumbai – 400 021

### Mr. Ratnakar Patnaik

Managing Director  
Life Insurance Corporation of India  
Yogakshema, Jeevan Bima Marg, Mumbai – 400 021



### Mr. Dinesh Pant

Managing Director  
Life Insurance Corporation of India  
Yogakshema, Jeevan Bima Marg, Mumbai – 400 021

### Ms. M. Rajeshwari Singh

Chairman-cum-Managing Director  
National Insurance Co. Ltd.



### Mr. Sanjay Joshi

Chairman-cum-Managing Director  
The Oriental Insurance Co. Ltd.

### Mr. Bhupesh S. Rahul

Chairman-cum-Managing Director  
United India Insurance Co. Ltd.



### Mr. Ramaswamy Narayanan

Chairman-cum-Managing Director  
General Insurance Corporation of India

### Dr. Lavanya R. Mundayur

Chairman-cum-Managing Director  
Agriculture Insurance Co. of India Ltd.



### Ms. Girija Subramanian

Chairman-cum-Managing Director  
The New India Assurance Co. Ltd.

### Prof. Anil B. Suraj

Law & Public Administration, Faculty  
Indian Institute of Management  
Bangalore



### Mr. G. N. Bajpai

Chairman  
Goveva Private Limited

### Mr. B. C. Patnaik

Director  
National Insurance Academy



### Mr. Sanjay Vijay

Founder & Principal Consultant  
Optimal Corporate Solutions





## Director's Message

Dear Recruiters,

It's my pleasure to connect with you! The National Insurance Academy (NIA), with its 43-year legacy, has always been about nurturing talent and shaping the future of the insurance industry. We are incredibly excited to invite you to be a part of our Final Placement Program of Batch 2024-26.

At NIA, we believe in creating a space where learning is dynamic and collaborative. Our mission is to create skilled professionals with a strong foundation in insurance and management subjects who can contribute to the growth and success of the industry. We believe in nurturing talent and equipping our students with practical exposure through on-the-job training, industrial visits, seminars, and alumni sessions to thrive in today's fast-paced insurance landscape.

Your guidance and mentorship are invaluable in shaping our students. We are deeply grateful for the continued trust of our long-standing industry partners, and we are thrilled to welcome new organizations into the NIA family. We are looking forward to working with you to provide our students with opportunities to contribute their fresh perspectives and skills to the growth of your esteemed organization and the insurance industry.

We truly appreciate your commitment to our students. Let's make this a successful and fulfilling placement season for everyone involved.

With warm regards,

**Mr. B. C. Patnaik**  
Director, National Insurance Academy





## Placement Coordinator's Message

Dear Esteemed Recruiter,

Greetings from the National Insurance Academy (NIA)

We are delighted to invite you to the Final Placements of our PGDM Batch 2024-26. Enduring trust of partners like you in our institution over the past two decades has been pivotal to our success, ensuring a flawless 100% placement year after year since the inception of the PGDM course.

At NIA, we are dedicated to fostering a diverse and highly skilled talent pool, tailored to meet the evolving demands of the industry. Our flagship PGDM Program, known for its rigorous and industry-specific curriculum, aims to cultivate top-tier professionals capable of excelling in dynamic work environments.

We prioritize holistic student development, focusing on soft skills, time management, etiquette, and language proficiency. Our training modules include mock GD/Interviews, debates on insurance issues, white paper reviews, and case study presentations. Additionally, guest lectures from industry experts offer real-life insights into General Insurance, Reinsurance, Information Technology, and Life Insurance domains.

During summer, our students mandatorily undergo an internship in various renowned insurance industry stakeholder companies for a duration of two months.

Additionally, our On-Job Training (OJT) program facilitates seamless engagement between our students and industry professionals. This immersive experience equips our students with a profound understanding of real-time work culture, enabling them to hit the ground running upon graduation and making them capable of contributing to their organisation, in particular, and the ecosystem of the and ecosystem of Insurance Industry in general.

Once again, we cordially invite you to participate in the Final Placements for the 2024-26 batch at NIA Pune. We are confident that this will be a mutually enriching experience, and we eagerly look forward to a productive collaboration with your esteemed organization.

With regards,

**Amit Misra**  
Chairperson - Placements  
Chair Professor (General Insurance)





## Principal's Message

Dear Recruiters,

NIA's two-year PGDM program aims to provide students with the best learning opportunities by bringing real-world management as well as insurance issues into the classroom. The curriculum provides students with the tools and techniques to create synergy between functional knowledge and a sound management approach, helping students develop a problem-solving mindset in a dynamic environment in a social and global context.

Over the years, National Insurance Academy's graduates have set high standards and brought goodwill to the Academy's name. We believe that the batch of 2024-26 will continue this tradition and set even higher standards. Our students are encouraged to participate in a variety of competitions, research projects, business case studies, assignments, seminars, and webinars, providing them with an effective platform for continuous industry interface to ensure they acquire the appropriate skills.

We are deeply grateful to our industry partners for their ongoing support and collaboration. Your trust in our students and the Academy has been crucial to our success. We also look forward to welcoming new recruiters and fostering strong, mutually beneficial relationships with you.

Thank you for considering the talented students from our Academy. We are confident that they will bring fresh perspectives and drive to your organizations, helping to propel the insurance industry forward. Thank you for your continued support and dedication. I eagerly look forward to a fruitful partnership and a successful placement season.

Best regards,

**Dr. Sanjay Mali,**  
Principal, PGDM



# Why Recruit from Us?

## National Insurance Academy (NIA) - Where Talent Meets Opportunity

At NIA, we're passionate about nurturing the next generation of insurance leaders. We believe in bridging the gap between classroom learning and real-world experience. That's why we work closely with the insurance industry, ensuring our training, education, research, and consulting are rooted in practical, everyday challenges. Our students don't just learn theory; they learn how to apply it.

## Our PGDM Program: Turning Knowledge into Action

Our PGDM program is designed to immerse students in the dynamic world of insurance and management. We bring real-world scenarios into the classroom, equipping our students with the tools and techniques to connect knowledge with practical solutions. We focus on developing a problem-solving mindset, preparing them to tackle the complexities of the industry in a global context. We empower them to make sound decisions and lead the way forward.

## Beyond the Classroom: Building Well-Rounded Professionals

At NIA, we understand that true excellence extends beyond textbooks. We offer a vibrant array of extracurricular activities to hone our students' skills and prepare them for success. From competitions and research projects to in-depth case studies, we foster analytical and problem-solving abilities. We also host regular seminars and webinars featuring industry experts, thought leaders, and successful alumni. These events offer invaluable insights into the latest trends and best practices, keeping our students at the forefront of the insurance world.

In essence, NIA is more than just an academy. It's a launchpad for future leaders, a place where potential is realized and careers take flight.





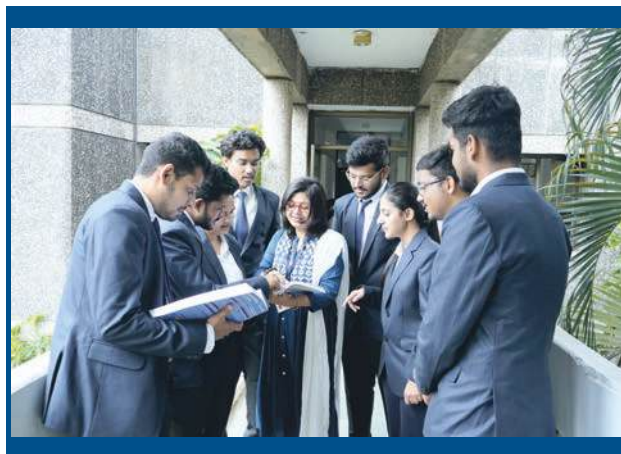
## Why Recruit from Us?

Participating in these activities equips our students with the skills, knowledge, and experience needed to thrive in a fast-paced and ever-changing work environment. They become invaluable assets to any organization, tackling challenges and making a meaningful impact in their chosen fields from day one.

Our course curriculum is continuously updated, keeping in mind the evolving nature of the insurance industry, and designed to provide students with optimal knowledge in the domain of insurance and management. It offers a perfect blend of Life Insurance, General Insurance, Reinsurance, and functional areas like Marketing, Financial Management, Strategic Management, and Human Resource Management. This strengthens students' capabilities in these core sectors and builds their competency in dealing with challenges.

The faculty members at NIA are the true champions behind the institution's reputation for excellence. With their exceptional expertise and unparalleled experience, they are the driving force behind the continuous improvement of the domain and managerial skills of our students.

National Insurance Academy boasts of creating a wealth of talented individuals ready to contribute their expertise and knowledge to the workforce. We invite recruiters to tap into the vast potential of our human resource capital and benefit from the synergies that arise from diverse and highly skilled personnel. This will undoubtedly be a mutually enhancing experience for us, and we look forward to a progressive association with you.





# Faculty

The management subjects are taught by highly qualified, experienced faculty with most of them having a Ph.D. in the relevant discipline. The General Insurance subjects like Fire, Marine, Engineering, Aviation, Motor, Health, Reinsurance, Life Insurance subjects including some portion of Actuarial Science, Pension are taught by faculty who hold senior positions in the public sector insurance companies and are on deputation to NIA.



## LIFE INSURANCE



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## GENERAL INSURANCE



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## GENERAL INSURANCE



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## INFORMATION TECHNOLOGY



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## MARKETING



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Head of NIA PhD Program



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Skills, Public Speaking, Sources of Conflict,  
Team Building, Time Management,  
Training Etiquette, Training Techniques-  
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## FINANCE



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## Social Outreach Program

### Insurance Awareness Rally



Date: 16 December 2024

Organised by: Social Outreach Committee, National Insurance Academy

On the Foundation Day of the National Insurance Academy, students led a high-energy Insurance Awareness Rally to promote the importance of insurance in everyday life. The stretch between Gate No. 1 and Gate No. 2 came alive with slogans, posters, and meaningful conversations with the public.

The rally was not just a celebration but a demonstration of communication skills, initiative, and teamwork. Students engaged directly with passersby, raising awareness about financial security in a way that was accessible and impactful. It highlighted the Academy's commitment to creating professionals who are socially aware and ready to lead change beyond classrooms.

### Suraksha Chakra – Sunahari Shubhodhay

Date: 11 to 16 March 2025

In collaboration with: Christ University, Bangalore, and Montfort Senior Secondary School, Konbir.

Suraksha Chakra was more than a field project. It was a six-day immersive experience across seven villages in Jharkhand, where ten students from NIA and Christ University, supported by local ASHA workers, surveyed 955 households to understand the ground reality of financial inclusion.

Under tough weather and challenging conditions, students identified 1,804 uninsured individuals, collected 1,415 consent forms, and flagged 265 residents who lacked basic banking access. The data was submitted to the Block Development Officer of Basia, who acknowledged the depth of work, saying it surpassed typical administrative reports.

The experience combined rural outreach, primary data collection, and real-time outreach. It tested and strengthened our ability to lead, listen, and adapt. Beyond the numbers, it built empathy, purpose, and a deep understanding of how financial literacy can change lives.

This initiative was not just an academic exercise. It was proof that our students are ready to work in complex, real-world environments with professionalism, compassion, and clarity of mission.





# PGDM Programme

The two-year full-time Post Graduate Diploma in Management (PGDM) with a specialization in Insurance & Management is approved by AICTE, accredited by NBA, and holds MBA equivalence by AIU. The program blends technical competence in insurance with a strong foundation in management principles and real-world applications. It aims to develop a creative problem-solving approach to meet the evolving needs of today's business environment.

## Selection Process

The selection process begins with shortlisting candidates based on their scores in CAT (Common Admission Test), XAT, or CMAT (Common Management Admission Test). Shortlisted candidates then go through group discussions and personal interviews. To qualify for the Diploma, students must complete six trimesters of academic work, along with an eight-week Summer Internship Program, a Major Research Project, a Value Addition Project, and participation in various workshops.

## Faculty

NIA's multi-disciplinary faculty consists of academicians and industry professionals. The visiting faculty includes individuals in key industry positions, providing students with real-world insights. Academic excellence is maintained through innovative teaching methods, including interactive discussions, panel discussions, and guest lectures.

## Culture

As a national institute, NIA fosters a diverse and innovative culture. The institute paves its own path rather than following conventional norms, aspiring to be a benchmark in the insurance and management sector. With a commitment to holistic development, NIA promotes the ideology of "together we grow" in an environment that combines the essence of a traditional Gurukul with modern amenities.

## Added Course Benefit

NIA students who meet the prescribed requirements are eligible for course-wise exemptions from the Insurance Institute of India papers, allowing them to claim up to 220 credit points. This fast-tracks their journey toward becoming Associates and Fellows of the Insurance Institute of India.

## Summer Internship Programme (SIP)

Each student is required to complete an eight-week Summer Internship in a reputed company across different industry verticals. This first-hand industry experience enhances practical learning by bridging the gap between theoretical knowledge and real-world applications. The SIP also plays a crucial role in preparing students for final placements.

## Major Research Project (MRP)

To cultivate research skills and encourage knowledge generation, students must undertake a Major Research Project (MRP) in the sixth trimester. The project focuses on insurance, management, or allied disciplines, culminating in a detailed research report.

## Value Addition Project (VAP)

Businesses today seek professionals who can adapt to rapid industry changes and provide innovative solutions. The Value Addition Project (VAP) is designed to enhance problem-solving skills by requiring students to identify a strategically important industry issue and propose practical recommendations to address it.



# Course Curriculum



## Trimester 1

- Fundamentals of Life Insurance & General Insurance
- Laws & Regulations Governing Insurance
- Fire Insurance
- Fundamentals of Services Marketing
- Interpersonal & Group Processes
- Quantitative Techniques
- Financial Accounting & Reporting
- Managerial Economics- I
- Non-credit Course in Business Communication

## Trimester 2

- Life Insurance Products and Underwriting
- Health Insurance
- Motor Insurance
- Optimization Techniques
- Strategic Management
- Financial Management
- Organization Design, processes and change
- Legal Aspects of Business
- Digital Technologies for Insurance Business Management

## Trimester 3

- |  |   |
|--|---|
| <ul style="list-style-type: none"> <li>• Marine Cargo Insurance</li> <li>• Reinsurance</li> <li>• Engineering Insurance</li> <li>• Liability Insurance</li> <li>• Insurance Distribution Management</li> </ul> | <ul style="list-style-type: none"> <li>• Business Research Methods</li> <li>• Marketing Strategies</li> <li>• Managerial Economics- II</li> <li>• Data Analytics for Insurance</li> </ul> |
|--|---|







#### Trimester 4

- Miscellaneous insurance
- Agriculture & Rural Insurance
- Actuarial aspects of Life Insurance
- Actuarial Aspects of General Insurance
- Insurance Investment Management
- Annuities and Pensions
- Insurance Accounting
- Electives (Choose Two)
  - Gen.Ins. - Advanced Reinsurance
  - Life Ins. - Advanced Life Insurance Underwriting
  - Gen. Ins. - Advanced Insurance Claims Management
  - Life Ins. - Life Insurance Claims
- Electives (Choose One)
  - Consumer Behaviour (Marketing)
  - Project Finance (Finance)
  - Performance Management & Measurement (HR)
  - R for Insurance Data Science (IT)



#### Trimester 5

- International Practices in Insurance
- Marine Hull, Aviation, Oli & Energy Insurance
- Disaster & Sustainability Management
- Enterprise Risk Management
- Electives (Choose Two)
  - Gen. Ins. - Advanced Health Insurance
  - Life Ins. - Development of Life Insurance Products
  - Gen. Ins. - Advanced Property Insurance
  - Life Ins. - Group & Micro Insurance Management
- Electives (Any One)
  - Sales & Distribution Management (Marketing)
  - Financial Derivatives Management (Finance)
  - Leadership and Change Management (HR)
  - Python for AI in Insurance (IT)
  - Non-credit Course in Banking



#### Trimester 6

- Business Ethics
- Entrepreneurship & Innovation
- Environmental, Social & Governance (ESG)
- Electives (Any One)
  - Business-To-Business Marketing (Marketing)
  - Behavioural Finance (Finance)
  - Organization Development (HR)
  - Cyber: Risk, Liability & Insurance Management (IT)

## Alumni Corner



### **MR. MOHAMMAD DANISH EQBAL** (CEO, Liberty Insurance, Uganda)

“During my time at the National Insurance Academy, I was immersed in a transformative education that laid the groundwork for my career in insurance. The specialized curriculum, expert faculty, and hands-on learning experiences equipped me with the skills and knowledge to navigate this dynamic industry. NIA’s blend of theoretical principles and practical applications built my confidence to address real-world challenges.

Today, as the CEO, I credit much of my success to the strong foundation NIA provided. The academy not only shaped my professional journey but also instilled a commitment to excellence and innovation. I am proud to be an alumnus and encourage prospective students to seize the opportunities NIA offers.”



### **MS. KRITI SRIVASTAVA** (Assistant Vice President (LowCode-AWM) @ JPMorgan Chase)

“My MBA journey at the National Insurance Academy (NIA), Pune, was truly transformative and one of the most rewarding experiences of my life. Under the expert mentorship of inspiring faculties, I developed a solid understanding of the insurance world and learned to approach challenges with confidence and curiosity.

Beyond academics, being part of the Admissions Committee gave me the chance to network, engage with diverse perspectives, and forge lasting connections with peers and industry professionals.

Looking back, NIA was more than just a business school, it was a vibrant ecosystem that nurtured both my professional and personal growth. The lessons I learned and the bonds I formed continue to guide me on my journey today.”



### **MR. MOHAMMAD SARFARAZ ALI SHAH**

(VP & Head Marine and engineering underwriting, Liberty General Insurance)

NIA is not just a learning institution; it provides the edge required to carve a successful and impactful future. Being part of the placement committee was a transformative experience for me, as it enhanced my soft skills and prepared me for the corporate world. The faculty is exceptional, and we were ahead of the learning curve at a time when many institutes were just beginning to offer insurance as a specialty. The alumni network is robust, and it gives me great pride to see NIA graduates leading companies both nationally and globally.



### **MR. AVISHEK B RATH**, (Head: Govt. Business Group, Marsh India)

Reflecting on my time at the National Insurance Academy (NIA) from 2005 to 2007, this period was instrumental in shaping my perspective on the insurance industry. I developed a solid grasp of insurance principles, risk management, and underwriting practices, enabling real-world application and strategic decision-making. NIA provided insights into emerging trends and regulatory challenges, aiding market adaptation and informed client recommendations. Meaningful relationships with peers, faculty, and professionals enriched my network.

Practical learning through visits, case studies, and faculty interaction enhanced problem-solving skills. A strong sense of ethics and professionalism was instilled. Emphasis on adaptability and lifelong learning prepared me for a dynamic industry. NIA laid a strong foundation for meaningful contribution and future growth in insurance.



### **MS. PALLAVI PANJARKAR**, (Project Lead (Manager), KPMG India)

NIA's focus on both academic excellence and personality development has been instrumental in my career growth. It empowered me with the right blend of strategic insurance business thinking and technical expertise, preparing me for the dynamic demands of consulting and technology transformation in the insurance sector. The rigorous curriculum, combined with real-world industry insights, played a pivotal role in shaping my professional skills and leadership abilities. For anyone aspiring to build a successful career in an insurance company, InsurTech, or Consulting, NIA offers unparalleled opportunities and is the ideal place to pursue an MBA.



## Corporate Seminars

### International Research Conference on Innovation for Insurance Inclusion – The Way Forward

Date: August 23, 2024

Venue: National Insurance Academy, Pune

National Insurance Academy hosted the International Research Conference on the theme “Innovation for Insurance Inclusion – The Way Forward” on August 23, 2024.

- Mr. Vinay Kumar Sankarapu (CEO, Arya.ai)
- Mr. Prerak Sethi (Founder, RIA Insurance; Co-Founder, India InsurTech Association)

Vote of thanks by Mrs. Jayashree Sridhar.



The inaugural session featured welcome addresses by Mr. Renjit Gangadharan and Mr. V. Balagopal (Joint Charge-Directors, NIA), followed by an inaugural address by Mr. G.N. Bajpai (Chairman, GovEVA Pvt. Ltd.) and a keynote address by Mr. Satyajit Tripathi (Member - Distribution, IRDAI). Dr. Sanjay Mali delivered the vote of thanks.

#### Panel Discussion: Legal & Regulatory Reforms for Insurance Innovation

Moderated by Mr. Varun Gupta (Partner & Director, EY), with panelists:

- Mr. Prasun Kumar Das (Secretary General, APRACA, Bangkok)
- Ms. Damayanthi Fernando (Director General, Insurance Regulatory Commission, Sri Lanka)
- Mr. Satyajit Tripathi (Member, IRDAI)
- Mr. Praveen Trivedi (Executive Director, IFSCA)

Vote of thanks by Mr. V. Sathyakumar (Chair Professor, NIA).

#### Parallel Paper Presentation Tracks:

##### Track 1: Technology & Insurance

Moderated by Mr. Amit Roy (Partner, PwC India), featured presentations by:

- Dr. C. S. Murthy (Former Director, MNCFC)
- Dr. Sushil Gupta (VP, RMSI)

##### Track 2: Innovations in Insurance

Moderated by Dr. S. Doss (Professor, NIA), with speakers:

- Mr. Sumit Ramani (Co-Founder, ProtectMeWell)
- Mr. Saurabh Mishra (VP – P&C Solutions, Swiss Re)
- Mr. Pratap Tambe (TCS, UK)
- Mr. Pranab Ghosh (Capgemini Invent)
- Mr. Deepak Godbole (Ex-GIC Re, Academic Advisor)
- Academic paper presenters: Mr. Surjeet Kumar, Ms. Tejashree Taware, Ms. Utsavi Kumari, Mr. Rushikesh Kalambe

Vote of thanks by Dr. Shalini Tiwari.

##### Track 3: Leadership, Gender Diversity & Insurance Inclusion

Moderated by Mr. G. N. Bajpai, with panelists:

- Dr. Kazi Md. Mortuza Ali (BIPD, Bangladesh)
- Mr. Prasun Kumar Das (APRACA)
- Mr. Prabal Khanna (COO, FINSALL)
- Dr. N. Raveendran (Xsentinel Risk)
- Academic paper presenters: Ms. Shilpa Khade, Dr. Parwaiz Najar, Mr. Prateek Khanna, Ms. Ayushi Singhal, Mr. Himanshu Yadav, Ms. Shiwani Srivastava

The event was successfully coordinated by Dr. Deepali Garge and Dr. S. Doss, Faculty, NIA.

## HR Summit 2024 @ NIA, Pune: TATVA HR 3.0 to 4.0



National Insurance Academy hosted its annual TATVA – HR Summit on August 30, 2024, themed “HR 3.0 to 4.0: Realigning the Talent Ecosystem.” The Summit focused on the changing dynamics of talent management in a technology-driven world and the need for innovative workforce strategies. It featured industry leaders, academicians, and alumni, offering rich insights into aligning talent for the future.

The event commenced with a Welcome Address by Mr. V. Balagopal, Joint Charge – Director and Chair Professor (Life), and an Introductory Address by Mr. Renjit Gangadharan, Joint Charge – Director and Chair Professor (Non-Life). The keynote address was delivered by Dr. Manjari Singh, Professor of HRM, IIM Ahmedabad.

The Summit included three panel discussions and a presentation round:

### Panel 1: “The Architects of Work: HR Perspective for a Disruptive World”

Moderator: Dr. Rajesh Save, Co-Founder, Impeccker Consulting LLP

Panelists:

- Ms. Anagha Panse, Director—HR, Ernst & Young
- Ms. Priti Singh, CPO, Universal Sompo General Insurance
- Mr. Sunder Natarajan, CHRO, IndiaFirst Life Insurance
- Mr. Vamseedhar Soma, Head – HR, Mahindra Insurance Brokers
- Mr. Vikramjeet Singh, Sr. President & CHRO, Bajaj Allianz General Insurance

### Panel 2: “Next Gen Talent: Redefining Employee Experience”

Moderator: Dr. Prashant Mishra, Professor, IIM Calcutta

Panelists:

- Mr. Hitesh Kamdar, Head – Employee Experience, Elastic Run
- Ms. Lata Sarkara, Head – HR, Uponly Technologies
- Mr. Mohammed A. Noorani, Director – Reinsurance, Interlink Insurance
- Ms. Priya Sunil Srinivasan, CHRO, Plum
- Mr. Saurabh Shyam, Head – HR & L&D, SBI General Insurance

### Panel 3: “Business Schools: Forging the Leaders of Tomorrow”

Moderator: Dr. Vikas Srivastava, Dean of Programs & ONGC Chair Professor of Finance, IIM Lucknow

Panelists:

- Ms. Amrita Maheshwari Pany, Associate Director – Sales, Turtlemint
- Ms. Priya Vasudevan, President – Talent & Enterprise Services, Liberty General Insurance
- Mr. Shrikant Wavre, Sr. VP – HR, Kshema General Insurance
- Mr. Sriram Narasimhan, Sr. VP – Operations & HR, Intellect Design Arena

The **Presentation Round**, on “Next Gen Talent Strategy,” featured:

- Mr. Anand Kumar Mishra, EVP – HR, HDFC ERGO
- Mr. Hemant Gandhe, Sr. VP & National Head – L&D, Tata AIG
- Mr. Manas Kapoor, VP – HR, Swiss Re India

With 21 speakers and attendees from industry, academia, NIA alumni, PGDM students, and faculty, the event was coordinated by Dr. Archana Singh and Dr. Ruchika Yadav. It was also livestreamed on YouTube and received wide appreciation for its content and execution.



## 20th Insurance Summit 2024: Industry 5.0 - Digital Innovation in Insurance

**Theme: “Unveiling the Future – Industry 5.0: Digital Innovation in Insurance”**



The National Insurance Academy hosted its flagship 20th Insurance Summit on October 3, 2024, at Taj Lands End, Mumbai. The theme focused on the transformative impact of Industry 5.0 and digital innovation in the insurance sector.

The inaugural session featured Mr. Satyajit Tripathi, Member (Distribution), IRDAI, as Chief Guest, along with Mr. Siddhartha Mohanty, CEO & MD, LIC of India. NIA's Joint Charge Directors, Mr. Renjit Gangadharan and Mr. V. Balagopal, also addressed the gathering.

The Summit included two panel discussions and a presentation round:

### **Panel 1: “Embracing New Age Technologies: Envisaging Industry 5.0”**

Moderator: Mr. Amit Roy, Partner & Leader – Insurance, PwC India

Panelists:

- Mr. T. Babu Paul, Executive Director, National Insurance Co. Ltd.
- Mr. Debashish Banerjee, Partner – Insurance Leader, Deloitte India
- Mr. Rajiv Gupta, President, PB Fintech (Policybazaar & Paisabazaar)

- Mr. Neeraj Malhotra, CEO, AccelTree Software

### **Presentation Round: “Insuring the Digital Core: Risk Mitigation Strategies”**

Moderator: Dr. Steward Doss, Professor, NIA

Presenters:

- Mr. Vinay Kumar Sankarapu (Arya.ai) – Collaborative AI in Insurance
- Mr. Subhobroto Ghosh (Allstate) – Data Analytics in General Insurance
- Mr. Sumit Ramani (ProtectMeWell.com) – Innovation in Life & Health Insurance
- Mr. Pankaj Kumar (Value Momentum) – Emerging Tech in General Insurance
- Mr. K. Murlidhar (LIC) – Digital Marketing in the Insurance Value Chain

### **Panel 2: “Data Protection, Privacy and Insurance: Enhancing Cybersecurity”**

Moderator: Mr. Swayamjit Mishra, MD & Partner, BCG  
Panelists:

- Dr. Pavan Duggal, Founder, Pavan Duggal Associates
- Mr. Naavi Vijayashankar, Chairman, FDPPI
- Mr. Suresh Balakrishnan, Principal Consultant, Xsentinel
- Mr. Priyesh Pradhan, Sr. Underwriter, Markel Services India

Over 400 participants attended, including CEOs, senior executives, and professionals from across the insurance industry and media. The summit provided valuable insights and learning opportunities for all, including PGDM students.

The event was successfully coordinated by Mr. Steward Doss, Ms. Gayathri Iyer, Mr. Sandeep Pande, and Dr. Shruti Nagar, along with PGDM students of NIA.



## 26th C.D. Deshmukh Memorial Seminar 2025: Re-engineering Insurance Skills & Knowledge (R.I.S.K.)

**Theme: “Re-engineering Insurance Skills & Knowledge (R.I.S.K.)”**

Date: 21st January 2025 | Venue: National Insurance Academy, Pune



The National Insurance Academy hosted the 26th Annual C.D. Deshmukh Memorial Seminar on January 21, 2025, at its Pune campus. The seminar, themed “Re-engineering Insurance Skills & Knowledge (R.I.S.K.)”, focused on upskilling and innovation in the insurance domain.

Mr. B.C. Patnaik, Director, NIA, welcomed dignitaries, speakers, and participants, paying tribute to Sir C.D. Deshmukh's visionary role in shaping the insurance sector. He reaffirmed NIA's commitment to driving innovation and excellence through training and leadership.

Mr. Nilesh Sathe, Ex-Member (Life), IRDAI, in his special address, spoke about the sector's reforms, including increased FDI, composite licenses, and liberalized investment norms. He also highlighted LIC's transformative contributions.

The keynote address was delivered by Mr. Siddhartha Mohanty, CEO & MD, LIC of India. He stressed the importance of adapting to digitalization, AI, and blockchain, and called for innovation and collaboration to achieve “Insurance for All by 2047”. Mr. V. Balagopal, Chair Professor (Life), NIA, delivered the vote of thanks.

Panel Discussions

### Panel 1: Insurers' Risk–Return Optimisation

Moderator: Mr. Amit Roy, Sr. Partner, PwC

Panelists:

- Mr. Kunj Behari Maheshwari, Actuarial Consultant, Willis Towers Watson

- Mr. Dinesh Pant, Appointed Actuary, LIC of India
- Mr. Farid Valani, CRO & EVP (Risk & Reporting), Bajaj Life
- Mr. Rajiv Kumar Gupta, President, PB Fintech

### Panel 2: Group Insurance as a Catalyst for Insurance Penetration

Moderator: Mr. Nilesh Sathe, Ex-Member (Life), IRDAI

Panelists:

- Mr. R. Doraiswamy, MD, LIC of India
- Mr. Mayur Ankolekar, Consulting Actuary, Ankolekar & Co.
- Mr. Subhendu Kumar Bal, CRO & Chief Actuary, SBI Life
- Ms. Preeti Chandrasekhar, President, Institute of Actuaries of India

### Panel 3: Digital Innovation for Optimum Customer Engagement

Moderator: Mr. Debashish Banerjee, Partner, Deloitte India

Panelists:

- Mr. Pradeep Pandey, Chief Digital Officer, LIC of India
- Mr. Sumit Ramani, CEO & Co-founder, ProtectMeWell
- Mr. Prasad Krishnamorthy, Head of Insurtech Solutions, Perfios

The event concluded with a vote of thanks from Mr. Sandeep Moghe, the seminar coordinator, acknowledging the contributions of all dignitaries, speakers, guests, and the NIA community. The seminar proved to be an enriching experience for students and professionals alike.





# Corporate Interactions

**Mr. Krishnan Ramachandran**  
MD and CEO, Niva Bupa  
Trends in Health Insurance

**Mr. Chandrakant Mishra**  
Director, Care Health  
Institutional Business

**Ms. Sarmistha Manna**  
Analyst, Cognizant  
Introduction to Consultancy

**Mr. Sanmitra Mallick**  
AVP Human resources,  
Kotak Life Insurance Co. Ltd.  
Case Study

**Mr. Sunder Natarajan**  
VP, India First Life  
KBC - Kaun Banega  
Corporate Risk Manager

**Mr. Edwin David**  
Vice President - Sales and Marketing,  
AccelTree Software Pvt. Ltd  
Emerging trends in Insurtech

**Mr. Krishnan Ramachandran**  
MD and CEO, Niva Bupa  
Trends in Health Insurance

**Mr. Chandrakant Mishra**  
Director, Care Health  
Institutional Business

**Ms. Sarmistha Manna**  
Analyst, Cognizant  
Introduction to Consultancy

**Mr. Sameer**  
P&C Actuarial Leader,  
Allianz Technology  
Awareness about Actuarial  
Science in the market

**Mr. R. Balasundaram**  
Secretary General of IBAI and  
Marine Head at Gallagher  
Way Ahead for insurance  
industry

**Mr. Mehul Oza**  
Vice President HR, Kotak Life  
Insurance Co. Ltd.  
Industry HR

**Prof. Jossy Peter**  
Christ University

Human Life Values - Life  
Insurance

**Mr. Mihir Vora**  
Practice Head, Property and  
Large Risk, Aditya Birla Capital

Underwriting in  
Property Insurance

**Mr. Shib Shankar Saha**  
Head Reinsurance and  
Commercial Underwriting,  
Future Generali  
Global Reinsurance Market  
and Impact of Regulations on  
Reinsurance Market in India

**Ms. Shoumi Sarkar**  
Graduate Teaching Assistant at  
Florida University

Logistic regression and its  
application to customer  
loyalty in the insurance  
industry

**Md Sarfaraz Ali Shah**  
Associate VP and National  
Manager Engineering  
Insurance, Magma HDI  
Software Pvt. Ltd

Basics on Engineering  
Insurance (Project &  
Operational Policies) and  
current market trends

**Mr. Shailesh Kumar**  
Insurance Head, Insurance  
Samadhan

Roadmap to create  
Insurtech Start-up

**Hersh Shah**  
Institute of Risk Management -  
India affiliate  
Risk-intelligence and  
Enterprise Risk Management

**Mr. Saptarshi Bhattacharya**  
Vice President and Head Talent  
Acquisition, Bajaj Allianz  
General Insurance Co. Ltd.  
Industry HR Session

**Insha Hoda,  
Pradeep Sharma,**  
WTW  
**Danish Eqbal,**  
CEO, Liberty Uganda





- **Ms. Ruchira Bhardwaj, CHRO, Kotak Life Insurance Co. Ltd.**  
**Life Insurance Guest Lecture Discussion Series:**  
Kotak Life Insurance Co. Ltd.
- **Interaction with Ms. Sneha Gokarn, CEO, Gallagher India**
- **Hackathon: Semicolon 2024**  
Persistent Systems
- **IdeationX**  
SBI Life
- **Life Lessons**  
Mr. Tapan Singhel, MD & CEO, Bajaj Allianz General Insurance Co. Ltd.

- **Workshop on Research Paper Writing**  
Prof. Dr. W Jean Kwon, Greenberg School of Risk Management, St. John University, New York, USA & Dr. Madhu Sudan Acharyya, Glasgow Caledonian University (GCU), London, UK
- **Brokerpreneurship: The Future of Broking**  
Mr. Rohit A. Boda, Managing Director, J.B. Boda Group
- **3Ds of Shaping our Path to Success**  
Dr. Sarika Samant, Motivational Speaker, Leader & Business Coach
- **Hackathon**  
Bajaj Allianz General Insurance Company

- **Interaction with**  
Mr. John Pipe, CEO of Aon India Insurance Brokers
- **Interaction with**  
Mr. Sosthenes L. Kewe - Executive Chairman & Dr. Anselmi - Director of Research, Consultancy & International Relations, Africa College of Insurance & Social Protection
- **Interaction with**  
the representatives from the Hochschule Mainz University, Germany
- **Reconnecting with NIA Alumni:**  
Session with Ms. Harini Kannan, Head - Product





## Collaborations

The National Insurance Academy (NIA) has established strategic Memoranda of Understanding (MoUs) with a diverse set of leading national and international institutions to foster knowledge exchange, industry collaboration, and academic advancement. These partnerships enable us to remain at the forefront of insurance education, research, and innovation.

**To date, we have signed MOUs with these esteemed organizations :**

### Collaboration - Memorandum of Understanding (MoUs) 2024-25

- (i) MoU with Crop Insurance Division of the Department of Agriculture & Farmers' Welfare, Ministry of Agriculture & Farmers' Welfare, Govt of India:
- (ii) MoU with National Institute of Bank Management (NIBM), Pune
- (iii) MoU with IHUB NTIHAC Foundation (C3iHub):
- (iv) MoU with Lumi Security India Pvt. Ltd.:
- (v) MoU with Marsh India Insurance Brokers Pvt. Ltd.

### Collaboration - Memorandum of Understanding (MoUs) 2023-24

- (i) Memorandum of Understanding (MoU) with Agriculture Insurance Co. of India Ltd. (AICIL)
- (ii) Memorandum of Understanding (MoU) with SBI General Insurance Co. Ltd.:
- (iii) Memorandum of Understanding (MoU) with HDFC Ergo General Insurance Co. Ltd
- (iv) Memorandum of Understanding (MoU) with The Africa College of Insurance and Social Protection (ACISP), TANZANIA
- (v) MOU with Insurance Institute of Nepal (IIN)



# Media Coverage

**MBA Admission: 'PGDM at National Insurance Academy is industry focused; expansion plans in offing'**

The National Insurance Academy's PGDM course is niche, 'totally different' from general MBA, has seen 100% placement ever since it was launched in 2004, says its principal.



**Latest Education News**

- SSC GD Constable Result 2025 LIVE:** SSC GD results soon at [ssc.gd.nic.in](https://ssc.gd.nic.in), check here...  
Agenda Date: May 29, 2025
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- NEET UG 2025 Answer Key LIVE:** NEET UG 2025 provisional key soon at [neet.nta.nic.in](https://neet.nta.nic.in), cut-off...  
Agenda Date: May 29, 2025
- SBI Clerk Main Result 2025 LIVE:** SBI Clerk main results soon at [sbi.co.in](https://sbi.co.in), cut-off...  
Agenda Date: May 29, 2025

**NEW DELHI:** The National Insurance Academy (NIA), now situated in Pune, was established jointly by the ministry of finance and the major public sector undertakings (PSUs) in insurance. Originally a training institute for insurance industry professionals, it has been offering a postgraduate diploma in management (PGDM) since 2004 and has placed 100% of its students all through.

**95pc of the Indian population remains uninsured: National Insurance Academy**



The National Insurance Academy's latest report, based on data released on Thursday, has uncovered a grim reality: a staggering 95 per cent of India's 144 crore population remains uninsured. Despite concerted efforts by the government and insurance regulatory authorities, the report brings out the urgent need for comprehensive reforms to bridge this massive insurance gap.

**ASIA INSURANCE REVIEW**

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**News > Risk Management**

**RIMS and NIA to collaborate on enhancing risk management education in India**

By Anoop Khanna | 17 Apr 2019



National Insurance Academy (NIA) Pune, India and Risk and Insurance Management Society (RIMS) USA have signed a memorandum of understanding (MoU) for training, education and research in the area of risk management.

**THE TIMES OF INDIA**

**The Journey of Success of the National Insurance Academy (NIA), Pune**

Mediavire / Feb 16, 2021, 16:15:157

With a vision to become a global institution of excellence in learning and research in Insurance, Pension and allied areas, National Insurance Academy (NIA) was jointly established by the Govt. of India along with the Public sector Insurance companies on 16th December 1980.

In the initial years, National Insurance Academy was providing Management Development programs to the executives from the public sector Insurance companies. But slowly and steadily they became a centre of Insurance, Pension and allied sectors education for the South Asian, South West Asia and African countries too.


To nurture young talent and create a stream of young talent for the Insurance, Pension and allied sectors, National Insurance Academy started a Post Graduate Diploma Management Program, where Insurance domain knowledge is provided along with other core management subjects.

National Insurance Academy has a Research Centre as well as a Ph.D. Centre, to undertake and create an ambience for research in the field of Insurance, Pension and allied sectors. It continues to be the endeavour of NIA to focus on innovative learning, insurance-specific research and work closely with insurance sector both globally and in India.

During the year 2019-20, NIA successfully conducted 267 Management Development Programmes (MDP) where 7550 executives from public and private sector organizations including 71 overseas

**NIA to be a global institution of excellence in learning and research in Insurance, Pension and allied areas**

By Anoop Khanna | 17 Apr 2019



**Most Popular**

- V-C in attendance, NIA reviews joint research pact with Taipei Economic & Cultural Office to India**  
NIA Pune News | May 21, 2020
- India didn't create Bangladesh, Shubash Chandra Bose's son says**  
The Indian Express | May 21, 2020
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The Indian Express | May 21, 2020

**Top Searches**

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**1 National Insurance Academy signs pact with IFSCA**

NIA Pune: The agreement endeavours to build the required skilled manpower for the International Financial Services Centres Authority (IFSCA).



**Latest Education**

- SSC GD Constable Result 2025 LIVE:** SSC GD results soon at [ssc.gd.nic.in](https://ssc.gd.nic.in), check here...  
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- MHT CET Result 2025 LIVE:** MHT CET results soon at [cet.mahacet.org](https://cet.mahacet.org), cut-off...  
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Agenda Date: May 29, 2025

**The Bridge Chronicle**

**Pune: National Insurance Academy Establishes Cyber Security and Insurance Learning Centre**

Cyber Risk Underwriting report offers insights into cyber risk assessment, underwriting complexities, implications for insurance sector.




**Related Stories**

- Operation SINDOR**  
Operation SINDOR: 'Operation SINDOR' (SINdicator of NOrmalcy and Deterrence) is a joint effort of the Indian Navy and the Indian Air Force to monitor and deter any hostile activity in the Indian Ocean Region (IOR).

**Liberty General Insurance, NIA partners to manage EV Claims Effectively**

By BPO Research | January 20, 2025



Liberty General Insurance has partnered with the National Insurance Academy (NIA), an institution in the field of insurance education, learning and research to design an industry first and innovative certification course on Electric Vehicles (EVs) for Liberty's Claims Team.

**India's Top 50 NBFCs Ranking 2017**  
October 17, 2017

**SBI Recruitment 2019: Apply for Special Officers**  
May 21, 2019

**India's Top 50 NBFCs Ranking 2020**  
July 17, 2020

**Forbes releases 'The World's Best Banks 2019', ten Indian banks in...**  
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# Student Committees

## CORE COMMITTEES

<b>Admission Committee</b>	The Admission Committee endeavours to captivate the pool of talent from across India. The committee plays a crucial role in shaping the student body by considering factors such as diversity, talent, and potential. The committee stands by the institute and assures that the process of completing the admission process is done smoothly. Prospective students stay connected with designated members to understand the admission process and seek guidance.
<b>Alumni Committee</b>	The Institute takes pride in the success stories of its alumni. The Alumni Committee catalyzes to maintain the relationship of the alumni with their Alma Mater. It makes sure that the current batch is readily connected with NIAs alumni to gain insights from their real-time experiences in the corporate world.
<b>Placement Committee</b>	The Placement Committee is an integral part of the institute as it plays a crucial role in facilitating the recruitment process for students. The committee is comprised of dedicated placement officer, faculty and student members who liaise with companies, organize career workshops and seminars, and provide guidance and support to students in their placement process. Through their efforts, the committee helps bridge the gap between academics and the industry, ensuring students have opportunities to embark on successful careers.
<b>Student Co-ordinators</b>	Student Coordinators at NIA are essential to the PGDM community, serving as ex-officio members of various clubs and committees. They play an integral role in life at NIA, right from the Orientation Programme to Convocation and beyond that as Alumni representatives of the Batch. They manage academic activities by coordinating with faculty on course details, group projects, and guest lectures. Additionally, they handle extracurricular, professional, sports, and cultural events, ensuring smooth execution and high student engagement. As leaders, they inspire their peers, facilitate communication among students, faculty, and staff, and enhance the overall student experience.
<b>Pravartak Committee</b>	Pravartak is a student-driven publication committee. It is responsible for publishing 'Pravartak'- National Insurance Academy's journal, a biannual publication of NIA, Pune. It provides a platform to professionals, students and researchers by publishing newsletters, magazines, research work, or other forms of content related to the insurance and management spectrum.
<b>Cultural Committee</b>	It is a perfect replica of India, comprising enthusiastic students representing the country's diverse culture. The committee's main objective is to foster a sense of inclusivity and cultural understanding among students, faculty and staff, which is achieved by organising a wide range of activities and events throughout the academic year, including cultural festivals, music & dance performances, drama, speeches, talent hunt and much more.



## PROFESSIONAL GROWTH COMMITTEES

### Entrepreneurship Committee

The Entrepreneurship Committee plays a vital role in the National Insurance Academy to foster the culture of innovation, creativity, and risk-taking among students. The committee offers students the opportunity to learn and develop essential entrepreneurial skills such as idea generation, market research, financial management, and pitching. It also provides access to resources and networks that can help turn ideas into successful ventures.

### Professional Enhancement Committee

The professional enhancement committee is responsible for developing and implementing programs and initiatives that promote professional development among students. The committee members are actively involved in arranging professional enhancement workshops, networking events, and seminars for students. The committee equips the students with the right mentorship and professional guidance as it believes that with the right direction, students can excel in their careers.

## EVENT COMMITTEES

### HR Summit Committee

Student HR Committee members play a key role in organizing the Annual HR Summit at NIA. This summit offers a valuable platform for engaging with HR professionals and senior executives from the insurance industry. It aims to foster collaboration, explore the impact of technological transformation on people and businesses, and address long-term strategic challenges. Each year, the HR Summit brings together prominent industry leaders who participate in thought-provoking panel discussions and share insights on contemporary HR and industry trends.

### Insurance Summit Committee

The Insurance Summit Committee is a student-led committee responsible for organizing the annual flagship event, the Insurance Summit. Members of the committee are involved in various activities, such as developing themes, inviting speakers, coordinating, organizing, and marketing the event. Being a part of this Committee is a unique experience for students, as it provides an opportunity to interact with accomplished industry stalwarts, learn from their experiences, and gain insights into the contemporary dimensions of the insurance industry.

### Manthan Committee

Manthan, the much-awaited annual festival of NIA, is a celebration of talent, creativity, and camaraderie which is organised by the Manthan Committee. Manthan offers a diverse range of competitions that cater to everyone's interests and passions, but what makes Manthan truly special is the joint effort of all the students. Students from diverse backgrounds and disciplines come together to display their skills and compete in various cultural and business events.

### Film Society

Nestled within the vibrant tapestry of NIA lies a cornerstone of cultural enrichment and cinematic exploration: The Film Society. As an integral part of our college's fabric, the Film Society stands as a beacon of artistic expression and community engagement, enriching the academic journey of our students beyond textbooks and lectures.





## ADMINISTRATIVE COMMITTEES

<b>IT Committee</b>	The IT committee is responsible for managing and maintaining the technology Infrastructure and systems used by students. We ensure that the college's IT systems are up-to-date, secure, and aligned with the institution's academic and administrative needs.
<b>Library Committee</b>	The library committee at NIA helps to provide access to various databases and learning resources. They help to conduct various webinars and guest lectures on how to leverage and utilize the available resources in our learning and project work. They promote a reading and learning culture among the students and are also responsible for managing the library resources and facilities to meet the needs of students and faculty, thereby supporting the college's educational mission.
<b>Student Welfare</b>	The Student Welfare Committee is responsible for promoting the overall welfare of students. The committee is made up of faculty and student representatives who work together to identify and address issues that affect student well-being. The SWC is involved in a wide range of activities, including providing support and guidance to students. The primary goal of the Student Welfare Committee is to ensure that students have access to the resources and support they need to thrive academically, socially, and emotionally. By working to enhance the student experience, the SWC helps to create a vibrant and engaging learning community that benefits everyone involved. SWC also contributes to the food preferences of hostel students and coordinates with the hostel caterer for menu design.

## WELLNESS COMMITTEES

<b>Social Outreach Committee</b>	The social outreach committee is a group of individuals who work together to promote insurance awareness and provide support to the needy. It often organizes events to interact and share insurance knowledge with people from the community and conduct surveys. Members of the committee are usually passionate about making a positive impact and are dedicated to helping those who are less fortunate. The committee conducts literacy and insurance awareness programs in the surrounding villages.
<b>Sports Committee</b>	The Sports Committee organises the annual sports week "Eklavya" where students and staff members compete in various sporting tournaments to showcase their talent and sportsmanship.



## Student Achievements

NIA Pune takes pride in the stellar achievements of its students across a spectrum of national-level competitions, reflecting their academic rigor, creativity, and problem-solving acumen.



**National Finalists-**

RIMS Risk Management Challenge 2025



**National Finalists -**

Game of Enterprise Risk, organised by IRM



**National Winner – The Big Write Off**

*Organized by IIM Lucknow, InsideliIM & Altuni*

Outshining top B-schools across India, our student secured the national title in this prestigious writing and business strategy competition.



**Tata AIG Campus Walkathon – 1st Place**

*Issued by Tata AIG*

**Tata AIG Walk to Success Challenge – 2nd Place**

*Issued by Tata AIG*



**Dance Competition by IIM A – 3rd Place**

*Organized by IIM Ahmedabad*



**NIBM 'Saudakar' – 1st Place**

*Organized by NIBM Pune*

**Orion Consulting Case Competition –  
National Finalist Hosted by XLRI Jamshedpur**



**Top 10 Performer on Swayam Portal (2024)**

*Recognized by Swayam, Govt of India*





# Infrastructure

Set amidst a serene 32-acre campus, the Academy offers world-class infrastructure that blends modernity with functionality. Key facilities include:

## Academic Zone:

- 8 state-of-the-art classrooms
- 1 - IT Park
- 8 syndicate rooms
- 24 dedicated faculty offices
- A well-equipped library and computer center
- A multi-purpose hall and a spacious auditorium

## Residential & Recreational Amenities:

- 5 hostels accommodating 157 MDP participants and 163 PGDM students
- Hostel rooms with PCs, internet, intercom, D2H TV connections (MDP)
- LAN-enabled rooms for PGDM students
- Gymnasium, swimming pool, badminton court, meditation hall
- Dining hall, kitchen, cafeteria, and reception area
- A residential complex with 64 housing units for faculty and staff

## IT Infrastructure

The Academy is equipped with a robust, secure, and future-ready IT infrastructure:

- Over 350 computers connected via a campus-wide LAN
- 7 servers, firewalls (Sophos), and antivirus (Seqrite) ensure network security
- High-speed Wi-Fi across the campus and hostels with 2000 Mbps bandwidth
- Dedicated LAN access for both PGDM students and MDP participants in hostel rooms
- Two computer labs: IT Park (45 PCs) and Drucker IT Park (31 PCs)
- All faculty and staff provided with HP laptops/desktops (Intel i5/i7, Windows 8.1/10/11, Office 365)
- Access to high-speed network printers and reprography services
- Video conferencing facilities (Microsoft Teams-enabled hybrid mode)
- An internal intranet system for information sharing among faculty, staff, and students



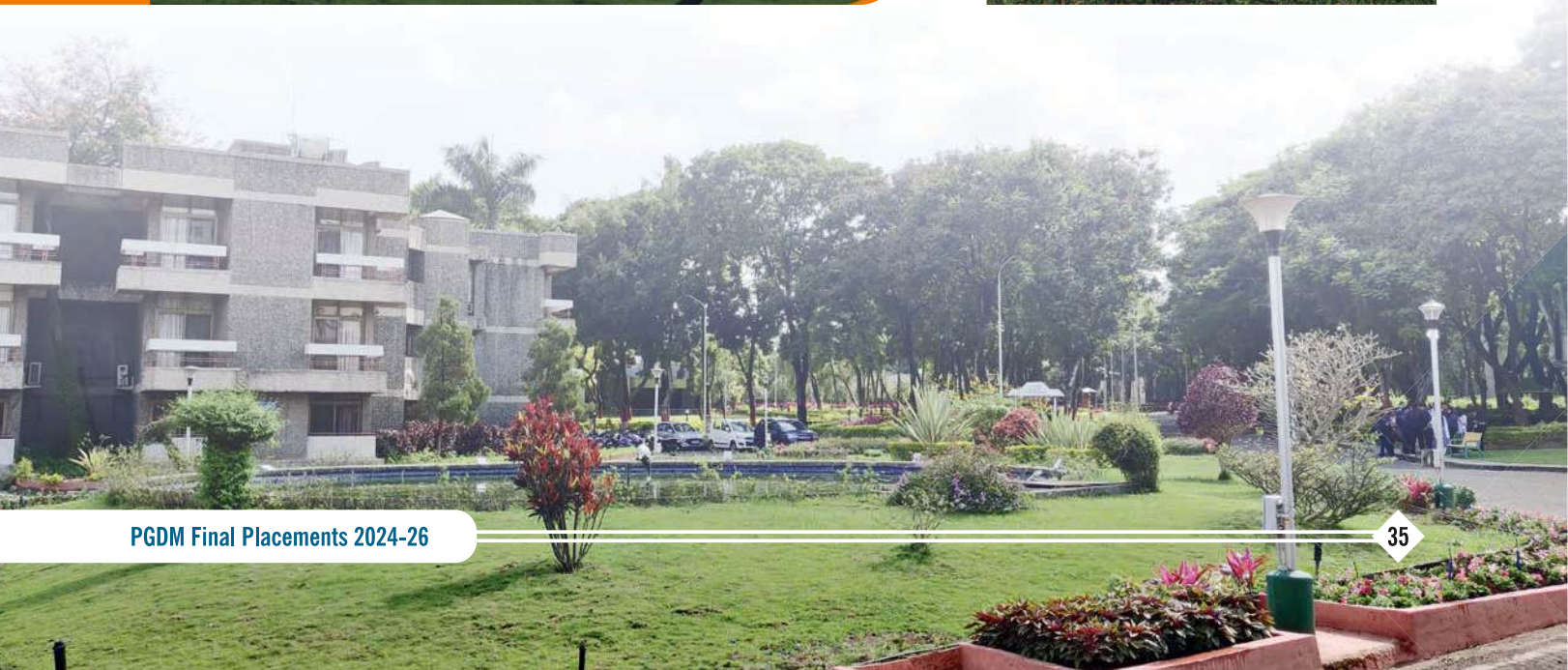
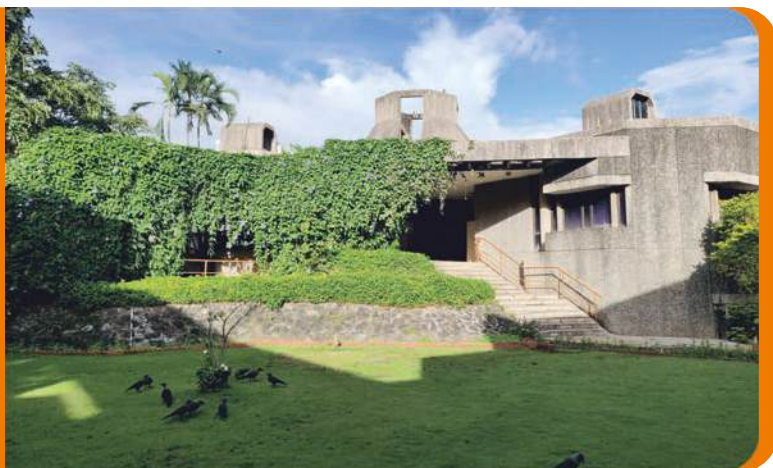


## Library

Home to one of India's premier insurance-focused libraries, the Academy's library serves as an invaluable resource for PGDM students, MDP participants, and professionals from the insurance industry.

- Extensive collections in Insurance, Actuarial Science, Management, Finance, Economics, Law, and IT
- Additional resources on Literature, History, and Personality Development
- Research publications and journals curated to support academic and professional growth
- Designed to support both reference and research needs with a comfortable and tech-enabled reading environment.

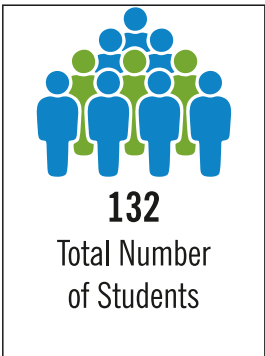
Sr. No.	Type of Resources	Collection as on 31.3.2024
1	Books	26582+
2	E-Books	10000+
3	Periodicals	80+
4	Databases	6
5	Newspapers	14



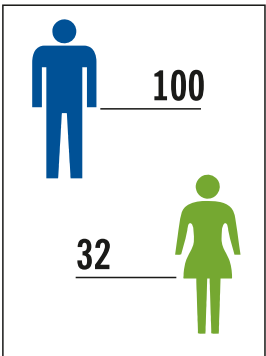


# PGDM Batch 2024-2026 Overview

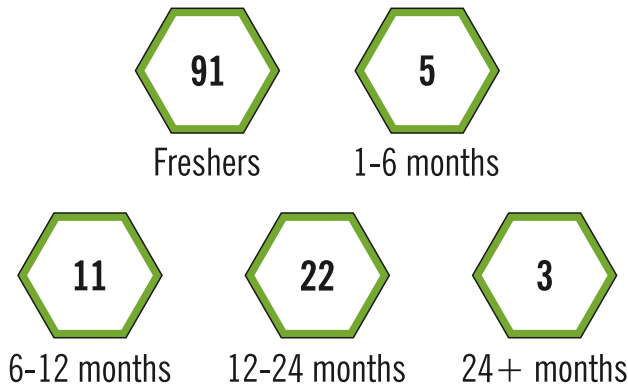
## BATCH STRENGTH



## GENDER RATIO



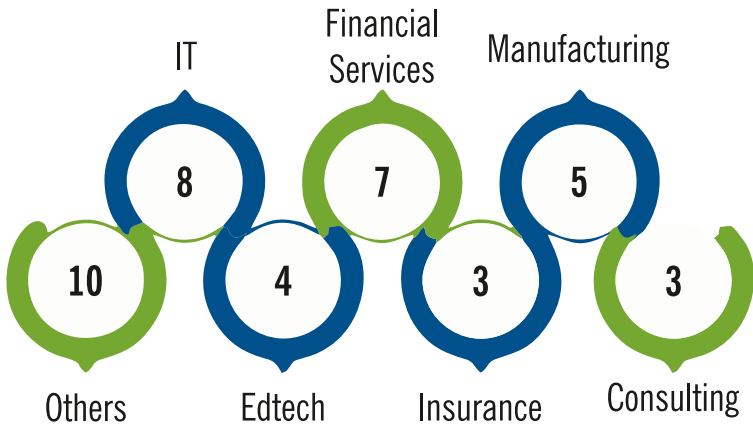
## WORK EXPERIENCE



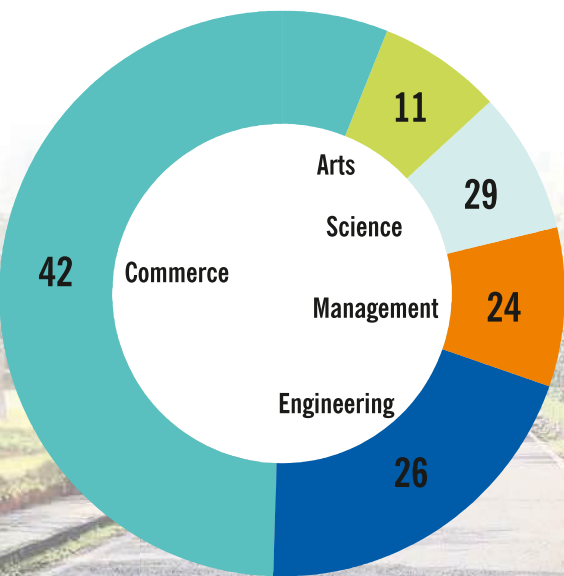
AVG. WORK-EX  
15.4 months

AVG AGE OF THE BATCH  
22.8 yrs

## WORK EXPERIENCE SECTORS



## ACADEMIC DIVERSITY





## Batch 2024-26





# Summer Placement Highlights: Batch 2024–26

National Insurance Academy, Pune, successfully concluded its summer placement process for the Batch of 2024–26, achieving 100% placements across key domains in the insurance and allied sectors. This reflects the industry’s continued confidence in the Academy’s talent and training.

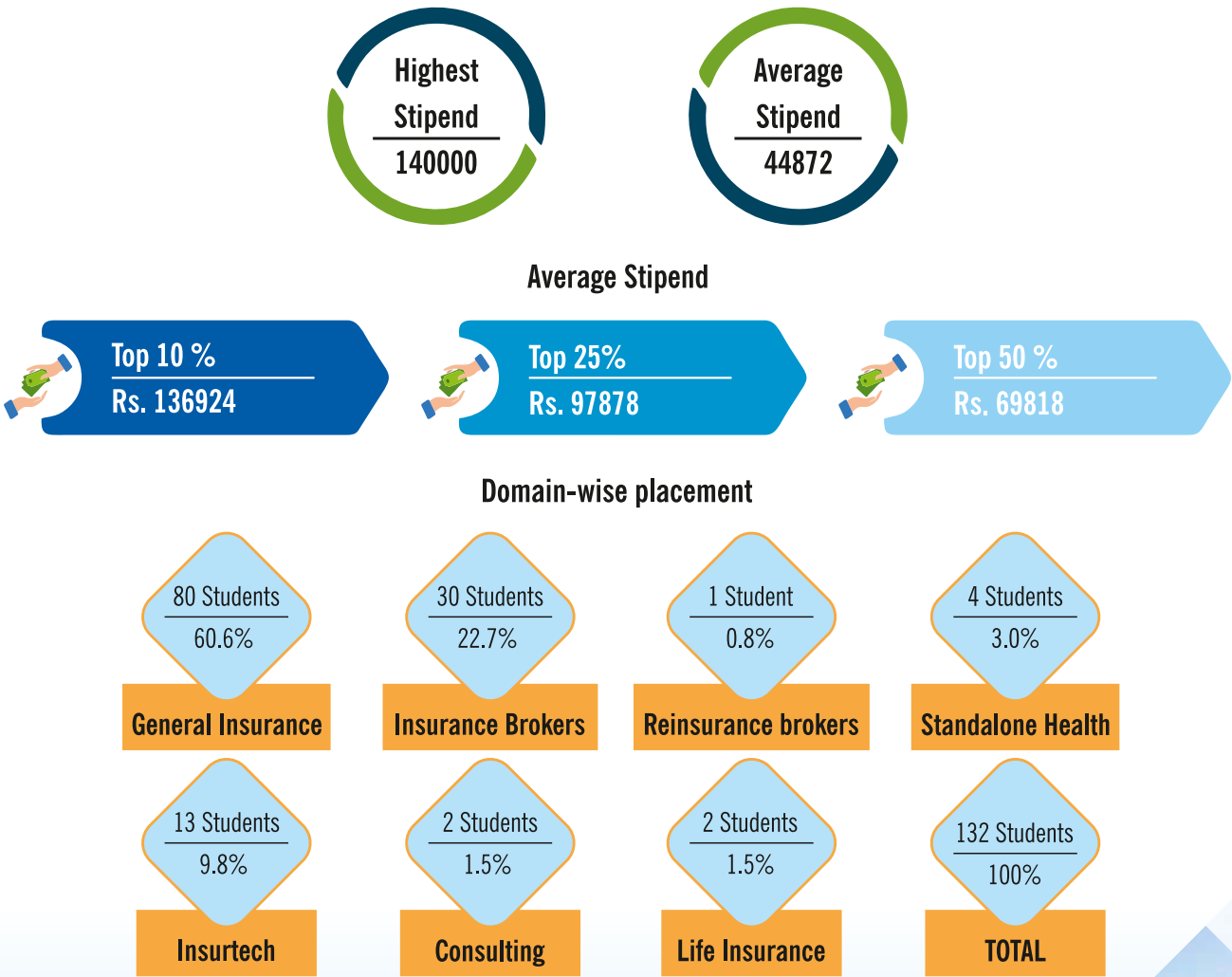
The average stipend rose by 4%, reaching Rs. 44,872 for two months, with the highest at Rs.1,40,000. The top 10% secured an average of Rs. 1,36,924, while the top 25% and 50% earned Rs. 97,878 and Rs. 69,818, respectively.

General Insurance led the domain-wise placements, followed by Broking, Insurtech, Reinsurance, Consulting, and Life Insurance—highlighting the breadth of industry engagement.

The 132-member batch came from diverse academic backgrounds such as Commerce, Engineering, Management, and Science, with an average age of 22.8 years and 15.4 months of prior work experience across sectors like IT, Financial Services, Manufacturing, Edtech, and more.

Prominent recruiters in this placement cycle included Marsh India, HDFC ERGO, Mahindra Insurance Brokers, SBI General, Tata AIG, Bajaj Allianz General Insurance, AON, ValueMomentum, among several others, many of whom have been long-standing partners of the institution.

We sincerely thank all our recruiting partners for their continued support and trust. The outcomes of this placement season are a testament to NIA’s commitment to producing future-ready professionals equipped to lead and transform the insurance ecosystem.



figures are for 2 months

# Student Index

Name of Student	Qualifications (UG)	SIP Company	Specialization (UG)	Work Exp. (In Mths)
Aakash Rawat	B. Com (Hons.)	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Commerce	15
Abhishek Chandrakesh Gupta	B.Sc.	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Mathematics	0
Abhishek Kumar	B. Com (Hons.)	UNISON INSURANCE BROKERS	Commerce	10
Abhishek Sunil Gupta	BBA	SBI GENERAL INSURANCE	Business Laws	0
Adarsh Kumar	B.Com	CARE HEALTH INSURANCE	Marketing	0
Adithya Bajaj	BBA	TATA AIG GIC	Business Administration	19
Aditya Jain	BCA	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Computer Application	0
Aditya Mallick	B.Tech	HDFC ERGO GIC	Mechanical Engineering	9
Allen Paul K	B.Tech	KSHEMA GIC	Mechanical Engineering	34
Amey Sanjay Khataavkar	BBA	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Digital Marketing	0
Amit Sinha	BBA	TATA AIG GIC	Finance	18
Amrit Sandhan Gogoi	BBA	MAGMA HDI GIC	Finance	0
Aniruddha Dilip Pathrikar	BBA	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Finance	59
Ankit Lalwani	BBA	SBI GENERAL INSURANCE	Finance	0
Ankit Sinha	BBA	SBI GENERAL INSURANCE	Finance	13
Ankur Upadhyay	BBA	SBI GENERAL INSURANCE	Management	7
Anu Singh	B.Com	TATA AIG GIC	International Business And Finance	12
Anuja Singh	BDS	KSHEMA GIC	Dental	0
Anushka Patel	BBA	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Finance	0
Arghyadeep Choudhury	B.Sc.	VALUE MOMENTUM	Physics( Hons.)	0
Arihant Mehta	BCA	CARE HEALTH INSURANCE	Computer Application	0
Ashish Behera	BBM	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Human Resource	0
Ashish Prakash Bondre	B.E	TATA AIG GIC	Civil	0
Ashu Sharma	B.Tech	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Computer Science ( Cyber Security)	2
Ashutosh Malviya	BBA	ANAND RATHI INSURANCE BROKERS	Business Intelligence And Analytics	0
Atharva Manoj Rath	B.Tech	HDFC ERGO GIC	Production Engineering ( Sandwich)	12
Bharat Soni	B.Com	RELIANCE INDUSTRIES LTD.	General	0
Bhupen Tomar	BBA	FIRST POLICY INSURANCE BROKERS	Marketing	0
Bitul Baishya	B.Tech	VALUE MOMENTUM	Electronics And Communication	22
Chinmay Girish Joshi	BBA	GALLAGHER INSURANCE	Marketing	9
Chirag Mittal	BBA	MARSH INDIA BROKERS	General	23
Devang Mehta	B.Com	MAHINDRA INSURANCE BROKERS LTD.	Business Administration	6
Eshaan Bhatt	BA (Vocational)	MARSH INDIA BROKERS	Insurance	13
Gaurav Jotwani	BAF	UNISON INSURANCE BROKERS	Accountancy And Finance	0
Gaurav Sharma	BCA	MAHINDRA INSURANCE BROKERS LTD.	Computer Application	19
Gaurav Srivastava	B.Com	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Commerce	9
Gourav Chouhan	BCA	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Computer Application	0
Harbeen Singh Gill	B.Sc.	MARKEL INTERNATIONAL	Mathematics ( Hons.)	0
Hare Pingley	B.A ( Hons.)	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Economics	0
Harsh Tamrakar	B.Com	CARE HEALTH INSURANCE	Management	0
Harsh Yadav	B.A	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	English Literature	0
Harshal Snehaldeep Samant	B.Tech	HDFC ERGO GIC	Agricultural Engineering	0
Hemangi Bhole	B.Pharm	VALUE MOMENTUM	Pharmacy	18
Himanshu Panwar	B.Tech	SBI GENERAL INSURANCE	Electrical Engineering	20
Himashri Ghodke	BMS	TATA AIG GIC	Finance	22
Hrishikesh Singh	BBA	MAGMA HDI GIC	Marketing	0



# Student Index

Name of Student	Qualifications (UG)	SIP Company	Specialization (UG)	Work Exp. (In Mths)
Ishan Godiyal	B. Com (Hons.)	VALUE MOMENTUM	Commerce	0
Jahanvi Singh	B.Sc.	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Zoology	0
Jaikumar Jadhav	B.Sc.(Hons.)	AON	Agricultural Sciences	0
Jatin Kumar	B. Com (Hons.)	ANAND RATHI INSURANCE BROKERS	Business Administration	9
Jay Tilekar	B.Com	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Cost And Works Accounting	14
Jay Warudkar	B.Sc.	MARSH MCLENNAN	Electronics	0
Kashish Arora	B.Com	TATA AIG GIC	Marketing	0
Kavita	B.Com	ANAND RATHI INSURANCE BROKERS	Commerce	0
Khushi Nitin Gupta	BBA	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Finance	0
Kshitij Prasar	B.Sc.	SBI GENERAL INSURANCE	Mathematics	0
Kushagra Rastogi	B.Com	HDFC ERGO GIC	Finance	0
Mahidhar M	B.E	KSHEMA GIC	Electrical And Electronics Engineering	16
Makarand Dhananjay Pandao	B.E	KSHEMA GIC	Mechanical Engineering	0
Manas Sonawane	B.Sc.	HDFC ERGO GIC	Economics	2
Mangesh Vinod Patil	B.Tech	VALUE MOMENTUM	Mechanical Engineering	0
Manjri Jaiswal	BBA	VALUE MOMENTUM	Marketing	0
Manu Sahu	B.Sc.(Hons.)	VALUE MOMENTUM	Mathematics	0
Mayur Mohan Wankar	BCA	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Computer Application	0
Mohit Verma	B.Tech	TATA AIG GIC	Mechanical Engineering	0
Mrunal Veshi	B.Com	MAGMA HDI GIC	Computer Systems and Applications	0
Mushkan Agarwal	B.Com	SALASAR INSURANCE BROKERS	Accountancy	0
Narendran K S	B.Tech	TATA AIG GIC	Agricultural Engineering	0
Neha Chawla	B.Com	MAGMA HDI GIC	Accountancy	0
Nikita Pawar	B.Com	UNISON INSURANCE BROKERS	Business Management	21
Nilay Sharma	BBA	GALLAGHER REINSURANCE	Marketing	0
Nishant Kumar	B.Com	MARSH MCLENNAN	Finance	0
Nitish Kumar	B.Com	HDFC ERGO GIC	Commerce	0
Niyathie Shankar Iyer	B.Com	HOWDEN INSURANCE BROKERS	Commerce	0
Padmesh Kulkarni	B.Tech	SBI GENERAL INSURANCE	Planning	37
Panna Mondal	B.Sc.	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Physics	0
Parinita Rajput	B.Com	SBI GENERAL INSURANCE	Commerce	0
Pawan Tanwar	BCA	GALLAGHER INSURANCE	Computer Application	0
Piyush Chakravarti	B.Com	ALEGION INSURANCE	Commerce	0
Prabhat Yadav	B.Com	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Commerce	0
Pranay Karne	B.Sc.(Hons.)	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Agricultural Sciences	0
Pranjal Bajaj	B. Com (Hons.)	AON	Accountancy	0
Prashant Kumar Yadav	B. Com (Hons.)	VALUE MOMENTUM	Accounting And Marketing	17
Prasoon Kumar	B. Arch	MAHINDRA INSURANCE BROKERS LTD.	Architecure and Urban Planning	0
Prathamesh Patil	B.Tech	VALUE MOMENTUM	Computer Science	13
Prathmesh Prakash Pampatwar	B.Tech	VALUE MOMENTUM	Mechanical Engineering	2
Priyanka Kumari	B.Com	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Accountancy	0
Purva Pandhari Pawar	B.Com	HDFC ERGO GIC	Costing	0
Priyanka Kumari	B.Com	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Accountancy	0
Purva Pandhari Pawar	B.Com	HDFC ERGO GIC	Costing	0

# Student Index

Name of Student	Qualifications (UG)	SIP Company	Specialization (UG)	Work Exp. (In Mths)
Rahul Eknath Patil	B.Sc.(Hons.)	AON	Agriculture ( Hons )	0
Rakesh Reddy Damireddy	B.Tech	KSHEMA GIC	Electronics And Communication	0
Ridhima Jain	BBA	TATA AIG GIC	Management	0
Ritika Kashyap	BBA	CARE HEALTH INSURANCE	Management	0
Rohit Musmade	B.A	MAHINDRA INSURANCE BROKERS LTD.	English	0
Rutuja Vipulkumar Shingare	BAF	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Accounting And Marketing	0
Sagar Kishor	B.A	MAHINDRA INSURANCE BROKERS LTD.	English And Political Science	0
Panuganti Sai Tharun	B.Sc.(Hons.)	HDFC ERGO GIC	Agricultural Sciences	13
Saimu Rawani	B.Com	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Accountancy	0
Sairaj Bhausheb Rokade	B.Sc.	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Chemistry	0
Samrudh Ramakant Katakdhond	B.Com	ALEGION INSURANCE	Marketing	0
Sana Rehman	B.A ( Hons.)	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	English	0
Sanika Ambekar	B.Tech	TATA AIG GIC	Agricultural Engineering	0
Sanskar Ashok Sonawane	B.E	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Computer Science	0
Saurabh Deshmukh	B.Sc.	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Computer Science	0
Sharanya Menon	FYIPJ	MAHINDRA INSURANCE BROKERS LTD.	Journalism	0
Shivani Handiekar	BAF	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Accountancy And Finance	0
Shreyas Sanjay Shelke	B.Sc.	SBI LIFE	Agricultural Sciences	0
Shruti Goel	B. Com (Hons.)	MAHINDRA INSURANCE BROKERS LTD.	Commerce	0
Shubham Bisht	B. Com (Hons.)	MAHINDRA INSURANCE BROKERS LTD.	Commerce	0
Shubham Sanjay Bhosale	B.Tech	KSHEMA GIC	Mechanical Engineering	24
Siddharth Sable	BBA	MAHINDRA INSURANCE BROKERS LTD.	Finance	0
Sidharth Saxena	BBA	SBI GENERAL INSURANCE	Management	0
Sovana Panigrahi	B.Sc.	PRUDENT INSURANCE BROKERS	Agricultural Sciences	0
Suyash Padher	B.A	SBI LIFE	Political Science	8
Swapnil Samanta	B.Tech	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Computer Science	0
Swara Patil	B.Com	SALASAR INSURANCE BROKERS	Business Management	18
Tanish Mahawar	B.Com	RELIANCE INDUSTRIES LTD.	Accountancy And Finance	0
Tanmay Gharti	B.Sc.	HDFC ERGO GIC	Statistics	0
Tushar Goyal	B.Com	TATA AIG GIC	Commerce	8
Uddhav Santosh Adhikari	B.Com	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Commerce	0
Vaibhav Damdhar	B.E	KSHEMA GIC	Mechanical Engineering	0
Vaibhav Ratra	BAJMC	HDFC ERGO GIC	Journalism	14
Vaishali Choithani	B.A	MARSH INDIA BROKERS	Sociology Majors, Psychology Minors	0
Vaishnav Auti	B.Sc.	SBI GENERAL INSURANCE	Forestry	0
Vaishnavi Nitin Kharat	B.Tech	KSHEMA GIC	Agricultural Engineering	7.5
Vansh Jain	BBA	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Finance	0
Vashishtha Apurva	B.Tech	MARSH INDIA BROKERS	Mechanical Engineering	0
Vismay	B.E	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Electrical Engineering	20
Vivek Kumar Tiwari	B.Sc.	BAJAJ ALLIANZ GENERAL INSURANCE COMPANY	Mathematics	0
Yashika Agrawal	B.Com	VALUE MOMENTUM	Accountancy	0
Yogendra Patel	B.Com	PRUDENT INSURANCE BROKERS	Commerce	0
Yuvraj Chandel	B.Com	VALUE MOMENTUM	Commerce	0
Yuvraj Singh Panwar	B.Tech	UPONLY GROUP	Computer Science	18



## Student Profile



**Aakash Rawat**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :**

HAT

**Project Title :**

Health Insurance Grievances Analysis and Solution Implementation

**Qualification (UG) :** B. Com (Hons.)

**Date of Birth :** 11-1-2001



**Abhishek Chandrakesh Gupta**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :**

Claims

**Project Title :**

Improvisation of process flow for commercial claims.

**Qualification (UG) :** B.Sc.

**Date of Birth :** 9-7-2002



**Abhishek Kumar**

**SIP Company :**

Unison Insurance Broking Services Pvt Ltd

**Department :** Client Retention

**Project Title :**

Optimizing Policyholder Retention Through Behavioural Insights and Advanced Predictive Modeling in Insurance Broking

**Certifications :** NISM Series VIII

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B. Com (Hons.)

**Date of Birth :** 9-11-2000



**Abhishek Sunil Gupta**

**SIP Company :**

SBI General Insurance Company Limited

**Department :**

Claims

**Project Title :**

Enhancing Customer Experience Using AI and Fraud Analysis

**Qualification (UG) :** BBA

**Date of Birth :** 19-07-1999

## Student Profile



**Adarsh Kumar**

**SIP Company :**  
Care Health Insurance Limited

**Department :** Bancassurance(NBFC)

**Project Title :**  
Insurance Distribution Study via NBFCs in India

**Certifications :** Diploma In Computer Application

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Com

**Date of Birth :** 10-2-1998



**Adithya Bajaj**

**SIP Company :**  
Tata AIG General Insurance Company Limited

**Department :** Agency CL

**Project Title :**  
Market Mapping for Jeweller's Block Business Opportunities

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BBA

**Date of Birth :** 15-01-2001



**Aditya Jain**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :** Motor Claims

**Project Title :**  
Comprehensive Automotive Parts Catalogue Development

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BCA

**Date of Birth :** 14-07-2002



**Aditya Mallick**

**SIP Company :**  
HDFC ERGO General Insurance Company Limited

**Department :**  
Specialty Lines

**Project Title :**  
VAS Research in Speciality Insurance: CLI, EW, ADLD

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Tech

**Date of Birth :** 20-09-1999



## Student Profile



**Allen Paul K**

**SIP Company :**  
Kshema General Insurance Limited

**Department :**  
Underwriting

**Project Title :**  
Marine Cargo Insurance Based on Route and Risk Zones

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Tech

**Date of Birth :** 24-11-1996



**Amey Sanjay  
Khataavkar**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
Claims Legal

**Project Title :**  
Open Case Reconciliation via E-Court, Advocate & Files

**Qualification (UG) :** BBA

**Date of Birth :** 30-3-2003



**Amit Sinha**

**SIP Company :**  
Tata AIG General Insurance Company Limited

**Department :** P&E/Construction

**Project Title :**  
Insurance Process Digitization via Mobile Apps  
& Chatbots

**Certifications :** Bloomberg Market Concepts

**Qualification (UG) :** BBA

**Date of Birth :** 7-4-1999



**Amrit Sandhan Gogoi**

**SIP Company :**  
Magma General Insurance Limited

**Department :**  
Underwriting- Commercial U/W

**Project Title :**  
Creating MIS Dashboard for RFQs

**Qualification (UG) :** BBA

**Date of Birth :** 20-9-2000

## Student Profile



**Aniruddha Pathrikar**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :**

Claims

**Project Title :**

Innovative Claim Techniques and Clause Refinement

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BBA

**Date of Birth :** 1-06-1998



**Ankit Lalwani**

**SIP Company :**

SBI General Insurance Company Limited

**Department :** Underwriting and Risk Survey

**Project Title :**

Role of AI in Automating Underwriting Process

**Certification :**

NISM Series 8 Equity Derivatives,  
SEBI Investor Certification

**Professional Qualification :**

Cb1 & CB2 Institute of Actuaries of India

**Qualification (UG) :** BBA

**Date of Birth :** 5-09-2002



**Ankit Sinha**

**SIP Company :**

SBI General Insurance Company Limited

**Department :**

Health Underwriting

**Project Title :**

SBI General Health vs Competitor Product Comparison

**Qualification (UG) :** BBA

**Date of Birth :** 28-02-2002



**Ankur Upadhyay**

**SIP Company :**

SBI General Insurance Company Limited

**Department :** Motor Claims

**Project Title :**

Invoice Report Automation Using RPA Tools

**Certification :** NISM Investor Certificate

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BBA

**Date of Birth :** 29-06-2003



## Student Profile



**Anu Singh**

**SIP Company :**  
Tata AIG General Insurance Company Limited

**Department :**  
P&S - Consumer Lines

**Project Title :**  
Enabling sales through AI Intervention

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Com

**Date of Birth :** 17-11-2001



**Anuja Singh**

**SIP Company :**  
Kshema General Insurance Limited

**Department :**  
Underwriting

**Project Title :**  
Youth shield health insurance

**Professional Qualification :**  
Dentist

**Qualification (UG) :** BDS

**Date of Birth :** 12-03-2000



**Anushka Patel**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :** Sales Training

**Project Title :**  
Capability Development In Front Line Sales

**Certification :**  
NPTEL-Marketing Research and Analysis,  
NPTEL- Service Marketing

**Qualification (UG) :** BBA

**Date of Birth :** 9-12-2002



**Arghyadeep Choudhury**

**SIP Company :** Value Momentum

**Department :** Business Analysis

**Project Title :**  
Parametric Insurance for Calamity Risk in Agriculture

**Certification :**  
NPTEL Online Certification On Financial Accounting

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Sc.

**Date of Birth :** 6-07-2001

## Student Profile



**Arihant Mehta**

**SIP Company :** Care Health Insurance Limited

**Department :** FCU (Fraud Control Unit)

**Project Title :**  
Malpractice in policy issuance from the agent or brokers

**Certification :**  
SEBI Investor Certificate, NISM Series V-A

**Qualification (UG) :** BCA

**Date of Birth :** 27-06-2003



**Ashish Behera**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
Claims Legal

**Project Title :**  
Appeal outstanding mapping

**Qualification (UG) :** BBM

**Date of Birth :** 18-08-2002



**Ashish Prakash Bondre**

**SIP Company :**  
Tata AIG General Insurance Company Limited

**Department :**  
Broking

**Project Title :**  
Intermediary P&L Review System for Better Negotiation

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.E

**Date of Birth :** 21-10-1999



**Ashu Sharma**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :** Claims Legal

**Project Title :**  
Fraudulent Motor Claims Profiling Using Trigger Analysis

**Certification :**  
Programming And Data Science (By IIT Madras),  
Big Data Computing (NPTEL), Cloud Computing And  
Distributed Systems (NPTEL)

**Qualification (UG) :** B.Tech

**Date of Birth :** 26-10-2002



## Student Profile



**Ashutosh Malviya**

**SIP Company :**

Anand Rath Insurance Brokers Ltd.

**Department :**

Claims

**Project Title :**

Fraud in UPI-Based Claims & PNB TAT Improvement

**Qualification (UG) :** BBA

**Date of Birth :** 20-10-2001



**Atharva Manoj Rath**

**SIP Company :**

HDFC ERGO General Insurance Company Limited

**Department :** Specialty Lines

**Project Title :**

Focussed Underwriting : Solar Panel Warranty and Parametric Insurance

**Certification :** Data Science For Engineers (NPTEL), NPTEL IIT Madras - Data Science for Engineers, NPTEL IIT Roorkee - Production & Operation Management, Lean Six Sigma Green Belt

**Professional Qualification :** Fellow (III)

**Qualification (UG) :** B.Tech

**Date of Birth :** 22-04-2001



**Bharat Soni**

**SIP Company :**

Reliance Industries Limited

**Department :**

Property Insurance - Underwriting

**Project Title :**

Benchmarking of policy wordings

**Qualification (UG) :** B.Com

**Date of Birth :** 25-06-2002



**Bhupen Tomar**

**SIP Company :**

First Policy Insurance Brokers Pvt. Ltd.

**Department :**

Property & Casualty

**Project Title :**

Strategic Initiatives in P&C Insurance Sector

**Qualification (UG) :** BBA

**Date of Birth :** 27-07-1999

## Student Profile



**Bitul Baishya**

**SIP Company :** Value Momentum

**Department :**  
Business Research and Analysis

**Project Title :**  
Parametric Insurance for Calamity Risk in Agriculture

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Tech

**Date of Birth :** 19-01-1997



**Chinmay Joshi**

**SIP Company :**  
Gallagher Insurance Brokers Private Limited

**Department :** Operations

**Project Title :**  
Proposals clarification reduction project

**Certification :** Bloomberg Market Concepts

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BBA

**Date of Birth :** 29-05-2000



**Chirag Mittal**

**SIP Company :** Marsh Brokers

**Department :**  
Property Insurance - Underwriting

**Project Title :**  
Placement Lines of BusinessGap Analysis: Facility Coverage vs Actual Insurer Cover

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BBA

**Date of Birth :** 8-08-2001



**Devang Mehta**

**SIP Company :**  
Mahindra Insurance Brokers Limited

**Department :**  
Corporate Sales

**Project Title :**  
Data mining and cold calling for top 150 GTL accounts in pune

**Qualification (UG) :** B.Com

**Date of Birth :** 30-08-2002



## Student Profile



**Eshaan Bhatt**

**SIP Company :** Marsh Brokers

**Department :** Risk Management Practice

**Project Title :**

Risk Management Practice Indexed Protection,  
Infinite Potential: The Parametric Insurance Blueprint

**Professional Qualification :** Associate (III)

**Qualification (UG) :** BA (Vocational)

**Date of Birth :** 15-01-2002



**Gaurav Jotwani**

**SIP Company :**

Unison Insurance Broking Services Pvt Ltd

**Department :**

Treaty Reinsurance

**Project Title :**

Reinsurance Evolution, Regulation, and Broker Mapping

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BAF

**Date of Birth :** 28-12-2001



**Gaurav Sharma**

**SIP Company :**

Mahindra Insurance Brokers Limited

**Department :** Corporate Sales

**Project Title :**

Industry wise benchmarking of Group Mediclaim in  
EB Products

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BCA

**Date of Birth :** 20-07-1998



**Gaurav Srivastava**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :** Claims Legal

**Project Title :**

Trigger Based Analysis and Profiling of Fraudulent Motor  
Insurance Claims

**Certification :** TALLY ACE

**Qualification (UG) :** B.Com

**Date of Birth :** 12-12-1999

## Student Profile



**Gourav Chouhan**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
HAT

**Project Title :**  
Hospital TPA provider Benchmarking with others TPA

**Qualification (UG) :** BCA

**Date of Birth :** 11-06-2002



**Harbeen Singh Gill**

**SIP Company :**  
Markel

**Department :**  
Engineering & Marine

**Project Title :**  
Complex Construction Risk, DSU, and Demolition Voyage

**Qualification (UG) :** B.Sc.

**Date of Birth :** 1-02-2000



**Hare Pingley**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
Sales Training

**Project Title :**  
Capability development in front line sales

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.A ( Hons.)

**Date of Birth :** 28-03-2002



**Harsh Tamrakar**

**SIP Company :**  
Care Health Insurance Limited

**Department :**  
Rural

**Project Title :**  
Rural Sales Strategies in Banca Vertical

**Qualification (UG) :** B.Com

**Date of Birth :** 24-05-2002



## Student Profile



**Harsh Vijay Singh Yadav**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
Sales Training

**Project Title :**  
Capability development in front line sales

**Qualification (UG) :** B.A

**Date of Birth :** 1-11-2001



**Harshal Samant**

**SIP Company :**  
HDFC ERGO General Insurance Company Limited

**Department :**  
Product Innovation

**Project Title :**  
VAS Opportunity Identification &  
Commercial Product Mapping

**Qualification (UG) :** B.Tech

**Date of Birth :** 24-02-2002



**Hemangi Bhole**

**SIP Company :**  
Value Momentum

**Department :**  
Business Analysis

**Project Title :**  
Autonomous Vehicle LOB: Coverable Parameter Research

**Professional Qualification :** Indian Patent Agent

**Qualification (UG) :** B.Pharm

**Date of Birth :** 4-10-1999



**Himanshu Panwar**

**SIP Company :**  
SBI General Insurance Company Limited

**Department :**  
Underwriting and Risk Survey

**Project Title :**  
Climate Risk Impact on Crop Insurance Underwriting

**Professional Qualification :** Licentiate (III)

**Qualification (UG) :** B.Tech

**Date of Birth :** 16-06-2001

## Student Profile



**Himashri Ghodke**

**SIP Company :**  
Tata AIG General Insurance Company Limited

**Department :**  
Specialty Lines

**Project Title :**  
Media Insurance Market Analysis and Sales Strategy

**Professional Qualification :** Licentiate (III)

**Qualification (UG) :** BMS

**Date of Birth :** 5-10-1999



**Hrishikesh Singh**

**SIP Company :**  
Magma General Insurance Limited

**Department :**  
e Sales- Corporate and Broking

**Project Title :**  
Necessity of Liability Insurance in a Growing Economy.

**Professional Qualification :** LLB( Law)

**Qualification (UG) :** BBA

**Date of Birth :** 15-09-1999



**Ishan Godiyal**

**SIP Company :** Value Momentum

**Department :** 1. Business Analysis 2. Delivery

**Project Title :**  
US LOB for Autonomous Vehicles &  
UK Risk Capital Strategy

**Certification :**  
NPTEL- Financial Statement Analysis And Reporting,  
NPTEL- Business Analytics

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B. Com (Hons.)

**Date of Birth :** 2-11-2001



**Jahanvi Singh**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
Data analysis

**Project Title :**  
Increase penetration in bancassurance

**Qualification (UG) :** B.Sc.

**Date of Birth :** 5-02-2002



## Student Profile



**Jaikumar Jadhav**

**SIP Company :** AON

**Department :**  
Property, Construction, Power and Infrastructure

**Project Title :**  
“Industry specific emerging risks & challenges -  
Property & Energy

**Certification :** NISM Series-VA, IRDAI IC-38

**Qualification (UG) :** B.Sc.(Hons.)

**Date of Birth :** 14-11-1999



**Jatin Kumar**

**SIP Company :**  
Anand Rathi Insurance Brokers Ltd.

**Department :**  
Claims

**Project Title :**  
GPA SOP and TAT Strategy for Claims Documentation

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B. Com (Hons.)

**Date of Birth :** 17-08-2001



**Jay Tilekar**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
Corporate Communications

**Project Title :**  
Communication Strategies for Brand Equity in Insurance

**Qualification (UG) :** B.Com

**Date of Birth :** 25-11-2002



**Jay Warudkar**

**SIP Company :** Marsh McLennan

**Department :**  
Business Continuity Management / ERM (Consulting)

**Project Title :**  
Risk Metrics Development for Lactalis Australia

**Certification :** IRM Level 1

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Sc.

**Date of Birth :** 7-01-2000

## Student Profile



**Kashish Arora**

**SIP Company :**

Tata AIG General Insurance Company Limited

**Department :** Financial Lines

**Project Title :**

Assessing Emerging cyber risks and New Offering  
CyberEdge

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Com

**Date of Birth :** 9-11-2001



**Kavita Nohar Chand**

**SIP Company :**

Anand Rath Insurance Brokers Ltd.

**Department :**

Claims

**Project Title :**

Bankers Indemnity Analysis and TAT Improvement

**Qualification (UG) :** B.Com

**Date of Birth :** 03-06-2000



**Khushi Nitin Gupta**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :** HAT

**Project Title :**

Health Claim Communication Efficiency by Industry  
Benchmarking

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BBA

**Date of Birth :** 6-04-2002



**Kshitij Prasar**

**SIP Company :**

SBI General Insurance Company Limited

**Department :** Health Underwriting Department

**Project Title :**

Marketing plans for promoting SME group products

**Certification :** CB1 & CB2 Institute of Actuaries of India

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Sc.

**Date of Birth :** 19-06-2002



## Student Profile



**Kushagra Rastogi**

**SIP Company :** HDFC ERGO General Insurance Company Limited

**Department :** Product innovation for next generation (Health)

**Project Title :** Reality Check

**Certification :** Financial Risk Manager (FRM) Part 1 Qualified ,  
CFA Investment Foundation Certification, NISM Series XV-  
Research Analyst Certification

**Professional Qualification :** Associate (III)

**Qualification (UG) :** B.Com

**Date of Birth :** 4-09-2002



**Mahidhar M**

**SIP Company :**  
Kshema General Insurance Limited

**Department :**  
Underwriting

**Project Title :**  
Risk Based Insurance Framework For Electric Vehicles

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.E

**Date of Birth :** 29-08-2000



**Makarand Dhananjay  
Pandao**

**SIP Company :**  
Kshema General Insurance Limited

**Department :** Underwriting

**Project Title :**  
Designing Insurance Solutions for Micro-Logistics  
Movements

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.E

**Date of Birth :** 31-10-1999



**Manas Sonawane**

**SIP Company :**  
HDFC ERGO General Insurance Company Limited

**Department :** Specialty Lines

**Project Title :**  
Case Study for Relaunching Title Insurance at  
HDFC ERGO

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Sc.

**Date of Birth :** 3-05-2003

## Student Profile



**Mangesh Vinod Patil**

**SIP Company :**  
Value Momentum

**Department :**  
Business Analysis

**Project Title :**  
Parametric Insurance for Agricultural Calamity Mitigation

**Qualification (UG) :** B.Tech

**Date of Birth :** 12-01-2001



**Manjri Jaiswal**

**SIP Company :**  
Value Momentum

**Department :**  
Claims

**Project Title :**  
Claims 3.0 in P&C for Cost and CX Optimization

**Certification :**  
NISM Series V-A: Mutual Fund Distributors Certification

**Qualification (UG) :** BBA

**Date of Birth :** 5-04-2001



**Manu Sahu**

**SIP Company :**  
Value Momentum

**Department :**  
Claims

**Project Title :**  
Claims 3.0 in P&C for Cost and CX Optimization

**Qualification (UG) :** B.Sc.(Hons.)

**Date of Birth :** 4-11-2001



**Mayur Mohan Wankar**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :** HAT

**Project Title :**  
Health, Travel, PA Product and Service Benchmarking

**Certification :**  
IIT Kharagpur- Programming In Java,  
IIT Roorkee - Data Analytics With Python

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BCA

**Date of Birth :** 12-04-2003



## Student Profile



**Mohit Verma**

**SIP Company :**  
Tata AIG General Insurance Company Limited

**Department :** Marine

**Project Title :**  
Impact of claims on pricing

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Tech

**Date of Birth :** 23-10-2000



**Mrunal Veshi**

**SIP Company :**  
Magma General Insurance Limited

**Department :**  
Underwriting- Commercial U/W

**Project Title :**  
Operational Risk Policy Add-On Compilation

**Certification :** CA Inter Group 1

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Com

**Date of Birth :** 7-06-2003



**Mushkan Agarwal**

**SIP Company :**  
Salasar Services Insurance Brokers Pvt Ltd

**Department :**  
Reinsurance

**Project Title :**  
Project Radius - Extending reach into new reinsurance territories & Stepping into Speciality: Property & Engineering Insurance

**Qualification (UG) :** B.Com

**Date of Birth :** 18-11-2002



**Narendran K S**

**SIP Company :**  
Tata AIG General Insurance Company Limited

**Department :** Specialty Lines

**Project Title :**  
Event Insurance Market Analysis and Sales Strategy

**Certification :**  
Parametric insurance certification - world bank

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Tech

**Date of Birth :** 24-03-2001

## Student Profile



**Neha Chawla**

**SIP Company :**  
Magma General Insurance Limited

**Department :**  
Underwriting- Commercial U/W

**Project Title :**  
Different occupancies and risk involved in engineering insurance department

**Qualification (UG) :** B.Com

**Date of Birth :** 6-02-2002



**Nikita Rajendra Pawar**

**SIP Company :**  
Unison Insurance Broking Services Pvt Ltd

**Department :**  
Facultative International

**Project Title :**  
SARB Reinsurance Claims Automation and Market Analysis

**Qualification (UG) :** B.Com

**Date of Birth :** 25-09-1999



**Nilay Sharma**

**SIP Company :**  
Gallagher Reinsurance Brokers

**Department :**  
Reinsurance/Specialty Lines broking

**Project Title :**  
Carbon Reinsurance

**Certification :** Harvard Cs50

**Qualification (UG) :** BBA

**Date of Birth :** 4-09-2000



**Nishant Kumar**

**SIP Company :**  
Marsh McLennan

**Department :**  
Consulting

**Project Title :**  
ERM Best Practices and Innovation Value Drivers

**Certification :**  
Diploma In Financial Accounting

**Qualification (UG) :** B.Com

**Date of Birth :** 25-07-2003



## Student Profile



**Nitish Kumar**

**SIP Company :**  
HDFC ERGO General Insurance Company Limited

**Department :**  
Accident & Health

**Project Title :**  
Increase automation scope in retail health underwriting

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Com

**Date of Birth :** 16-11-2002



**Niyathie Shankar Iyer**

**SIP Company :**  
Howden Insurance Brokers

**Department :**  
Liability and Special risk

**Project Title :**  
Species Insurance

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Com

**Date of Birth :** 22-08-2003



**Padmesh Kulkarni**

**SIP Company :**  
SBI General Insurance Company Limited

**Department :**  
Health Claims

**Project Title :**  
Reducing Complaints and Improving NPS in Health Claims

**Qualification (UG) :** B.Tech

**Date of Birth :** 4-11-1999



**Panna Mondal**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
HAT

**Project Title :**  
Hospital TPA provider Benchmarking with others TPA

**Qualification (UG) :** B.Sc.

**Date of Birth :** 25-05-1999

## Student Profile



**Parinita Rajput**

**SIP Company :**  
SBI General Insurance Company Limited

**Department :**  
Health Claims Department

**Project Title :**  
Evaluation of utilisation of novel: 99 hospitals and savings generated.

**Qualification (UG) :** B.Com

**Date of Birth :** 6-11-2001



**Pawan Tanwar**

**SIP Company :**  
Gallagher Insurance Brokers Private Limited

**Department :**  
Claims

**Project Title :**  
Strategic AI-Based Enhancement of Insurance Metrics

**Qualification (UG) :** BCA

**Date of Birth :** 28-12-2002



**Piyush Chakravarti**

**SIP Company :**  
ALEglON Insurance Broking Private Limited

**Department :** ERM

**Project Title :**  
ERM Effectiveness on Insurance Efficacy

**Qualification (UG) :** B.Com

**Date of Birth :** 10-11-2002



**Prabhat Yadav**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :** Motor Claims

**Project Title :**  
Comprehensive Automotive Parts Catalogue Development

**Certification :**  
SEBI - Investor Certification, NISM SERIES 15

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Com

**Date of Birth :** 2-10-2003



## Student Profile



**Pranay Karne**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
Sales Training

**Project Title :**  
Capability development in front line sales

**Qualification (UG) :** B.Sc.(Hons.)

**Date of Birth :** 22-04-2001



**Pranjal Bajaj**

**SIP Company :** AON

**Department :** Aviation department

**Project Title :** Aviation market update and insurances

**Certification :**  
NISM VA: Mutual Fund Distributor,  
NISM XV: Research Analyst,  
NISM XII: Securities Market Foundation

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B. Com (Hons.)

**Date of Birth :** 13-08-2002



**Prashant Kumar Yadav**

**SIP Company :**  
Value Momentum

**Department :**  
Claims

**Project Title :**  
Claims 3.0 in P&C for Cost and CX Optimization

**Qualification (UG) :** B. Com (Hons.)

**Date of Birth :** 15-02-1998



**Prasoon Kumar**

**SIP Company :**  
Mahindra Insurance Brokers Limited

**Department :** Marketing

**Project Title :**  
MSME Risk Perception and Insurance Insights Study

**Certification :**  
Lean Six Sigma Black Belt, SEBI certified investor,  
National Winner- The Big Write-Off  
(IIM Lucknow & InsideIIM)

**Professional Qualification :** Licensed Architect by COA,  
Govt. of India

**Qualification (UG) :** B. Arch

**Date of Birth :** 16-01-2000

## Student Profile



**Prathamesh Patil**

**SIP Company :**  
Value Momentum

**Department :**  
Delivery

**Project Title :**  
The Future of Augmented Underwriting

**Qualification (UG) :** B.Tech

**Date of Birth :** 13-11-2001



**Prathmesh Pampatwar**

**SIP Company :**  
Value Momentum

**Department :**  
Delivery

**Project Title :**  
The Future of Delegated Authority

**Qualification (UG) :** B.Tech

**Date of Birth :** 11-04-2001



**Priyanka Kumari**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
HAT

**Project Title :**  
Analysis of Health Insurance Grievances and  
Implementing Solutions

**Qualification (UG) :** B.Com

**Date of Birth :** 23-01-2001



**Purva Pawar**

**SIP Company :**  
HDFC ERGO General Insurance Company Limited

**Department :** Accident & Health

**Project Title :**  
Increase automation scope in retail health underwriting

**Certification :** CA Foundation

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Com

**Date of Birth :** 7-01-2002



## Student Profile



**Rahul Patil**

**SIP Company :**  
AON

**Department :**  
Property, Construction, Power and Infrastructure

**Project Title :**  
Eastern Zone Market Mapping by Occupancy and Portfolio

**Qualification (UG) :** B.Sc.(Hons.)

**Date of Birth :** 21-08-1999



**Rakesh Reddy  
Damireddy**

**SIP Company :**  
Kshema General Insurance Limited

**Department :**  
Underwriting

**Project Title :**  
Insurance Solutions for Battery Energy Storage Systems

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Tech

**Date of Birth :** 15-05-1998



**Ridhima Jain**

**SIP Company :**  
Tata AIG General Insurance Company Limited

**Department :**  
Extended Warranty

**Project Title :**  
Understanding of Home Insurance market in India and benchmarking.

**Qualification (UG) :** BBA

**Date of Birth :** 17-07-2002



**Ritika Kashyap**

**SIP Company :**  
Care Health Insurance Limited

**Department :**  
Rural

**Project Title :**  
Boosting Health Insurance Penetration via Bancassurance model

**Qualification (UG) :** BBA

**Date of Birth :** 20-06-2001

## Student Profile



**Rohit Musmade**

**SIP Company :**  
Mahindra Insurance Brokers Limited

**Department :**  
Corporate Sales

**Project Title :**  
Mapping of 200 GMC & GTL Accounts

**Qualification (UG) :** B.A

**Date of Birth :** 15-09-1999



**Rutuja Vipulkumar  
Shingare**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
COE

**Project Title :**  
SFDC Insurance Product Onboarding and DIY  
Enhancement

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BAF

**Date of Birth :** 25-12-2001



**Sagar Kishor**

**SIP Company :**  
Mahindra Insurance Brokers Limited

**Department :**  
Corporate Sales

**Project Title :**  
EB Client Mapping in Pharma, Chemical, and Services

**Qualification (UG) :** B.A

**Date of Birth :** 16-03-2001



**Sai Tharun Panuganti**

**SIP Company :**  
HDFC ERGO General Insurance Company Limited

**Department :**  
Accident & Health Underwriting

**Project Title :**  
Market Product Mapping of Bancassurance

**Professional Qualification :** Associate(AIII)

**Qualification (UG) :** B.Sc.(Hons.)

**Date of Birth :** 11-07-2001



## Student Profile



**Saimu Rawani**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :**

Sales Training

**Project Title :**

Capability development in front line sales

**Qualification (UG) :** B.Com

**Date of Birth :** 25-12-1999



**Sairaj Bhausaheb  
Rokade**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :**

HAT

**Project Title :**

Hospital TPA provider Benchmarking with others TPA

**Qualification (UG) :** B.Sc.

**Date of Birth :** 26-06-2001



**Samrudh Ramakant  
Katakdhond**

**SIP Company :**

ALEgION Insurance Broking Private Limited

**Department :** ERM

**Project Title :**

ERM Effectiveness on Insurance Efficacy

**Certification :**

Smart Investor Program – Symbiosis Centre for Skill Development (Academic Year 2022–23)

**Qualification (UG) :** B.Com

**Date of Birth :** 19-08-2002



**Sana Rehman**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :**

HAT

**Project Title :**

Health Claim Communication Study at Bajaj Allianz

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.A ( Hons.)

**Date of Birth :** 11-07-2003

## Student Profile



**Sanika Ambekar**

**SIP Company :**

Tata AIG General Insurance Company Limited

**Department :**

P&E/Construction

**Project Title :**

Digital Transformation in Insurance

**Certification :** IIM Bangalore: New Age Business Models

**Qualification (UG) :** B.Tech

**Date of Birth :** 15-11-2000



**Sanskar Ashok  
Sonawane**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :**

HAT

**Project Title :**

Hospital TPA provider Benchmarking with other TPA

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.E

**Date of Birth :** 15-03-2001



**Saurabh Deshmukh**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :** HAT

**Project Title :**

Product and Service Benchmarking of Health, Travel, and PA Policies.

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Sc.

**Date of Birth :** 6-11-2001



**Sharanya Menon**

**SIP Company :**

Mahindra Insurance Brokers Limited

**Department :**

Corporate Sales- Reinsurance

**Project Title :**

Assessing the relevance of liability and speciality lines in reinsurance broking business.

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** FYIPJ

**Date of Birth :** 25-08-2000



## Student Profile



**Shivani Handiekar**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :**  
Commercial claims

**Project Title :**  
TAT management and digitalization in commercial claims at Bagic

**Qualification (UG) :** BAF

**Date of Birth :** 2-12-2002



**Shreyas Shelke Sanjay**

**SIP Company :**  
SBI Life Insurance Company Limited

**Department :**  
Operations

**Project Title :**  
Renewal call insights and sentiment analysis

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Sc.

**Date of Birth :** 13-09-2001



**Shruti Goel**

**SIP Company :**  
Mahindra Insurance Brokers Limited

**Department :** Claims

**Project Title :**  
MISP Feedback and Competitor Claims Process Benchmarking Analysis

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B. Com (Hons.)

**Date of Birth :** 30-10-2002



**Shubham Bisht**

**SIP Company :**  
Mahindra Insurance Brokers Limited

**Department :**  
Corporate Sales

**Project Title :**  
Mapping of 150 service sector clients in Gurgaon for EB

**Qualification (UG) :** B. Com (Hons.)

**Date of Birth :** 26-02-2004

## Student Profile



**Shubham Sanjay  
Bhosale**

**SIP Company :**  
Kshema General Insurance Limited

**Department :** Underwriting / Claims

**Project Title :**  
Designing a Comprehensive Insurance Policy  
for Windmill

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Tech

**Date of Birth :** 24-09-2000



**Siddharth Anil Sable**

**SIP Company :**  
Mahindra Insurance Brokers Limited

**Department :** Corporate Sales

**Project Title :**  
Large accounts identification in services sector &  
decision maker tagging

**Certification :**  
NISM (Online Dispute Resolution Mechanism)

**Qualification (UG) :** BBA

**Date of Birth :** 29-01-2001



**Sidharth Saxena**

**SIP Company :**  
SBI Life Insurance Company Limited

**Department :** Reinsurance

**Project Title :**  
Importance of capturing correct data on reinsurance  
and its impact on financials.

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BBA

**Date of Birth :** 14-12-2000



**Sovana Panigrahi**

**SIP Company :**  
Prudent Insurance Brokers

**Department :**  
Cyberliability

**Project Title :**  
Cyberliability insurance market reaseach

**Qualification (UG) :** B.Sc.

**Date of Birth :** 20-07-1999



## Student Profile



**Suyash Sandeep  
Padher**

**SIP Company :**  
SBI Life Insurance Company Limited

**Department :**  
Operations

**Project Title :**  
Renewal call insights and sentiment analysis

**Qualification (UG) :** B.A

**Date of Birth :** 5-08-2002



**Swapnil Samanta**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :** HAT

**Project Title :** Product and Service Benchmarking of Health, Travel, and PA Policies.

**Certification :** AWS Academy Graduate - AWS Academy Cloud Foundations, AWS Academy Graduate - AWS Academy Data Analytics

**Professional Qualification :** Licentiate(III), Certified ScrumMaster (CSM)

**Qualification (UG) :** B.Tech

**Date of Birth :** 11-06-2001



**Swara Patil**

**SIP Company :**  
Salasar Services Insurance Brokers Pvt Ltd

**Department :** Reinsurance

**Project Title :**  
Project Radius - Extending reach into new reinsurance territories & Stepping into Speciality: Property & Engineering Insurance

**Qualification (UG) :** B.Com

**Date of Birth :** 28-06-2000



**Tanish Mahawar**

**SIP Company :**  
Reliance Industries Limited

**Department :**  
Marine and health claim department

**Project Title :**  
Loss Analytics of Marine and Health claims

**Qualification (UG) :** B.Com

**Date of Birth :** 14-11-2001

## Student Profile



**Tanmay Gharti**

**SIP Company :**  
HDFC ERGO General Insurance Company Limited

**Department :**  
Accident & Health Underwriting

**Project Title :**  
Market product mapping of Corporate Agents

**Professional Qualification :** Associate(AIII)

**Qualification (UG) :** B.Sc.

**Date of Birth :** 26-05-1999



**Tushar Goyal**

**SIP Company :**  
Tata AIG General Insurance Company Limited

**Department :** Trade Credit

**Project Title :**  
Risk Underwriting Automation

**Certification :**  
Equity Derivates By NSE , IC-38 Qualified

**Qualification (UG) :** B.Com

**Date of Birth :** 18-05-2000



**Uddhav Santosh  
Adhikari**

**SIP Company :**  
Bajaj Allianz General Insurance Company Limited

**Department :** HAT

**Project Title :**  
Analyzing Customer Grievances and Developing  
Strategic Solutions

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Com

**Date of Birth :** 14-05-2002



**Vaibhav Damdhar  
Haridas**

**SIP Company :**  
Kshema General Insurance Limited

**Department :** Underwriting / Claims

**Project Title :**  
Post-Harvest and Soil Health-Based Crop Insurance  
Models

**Certification :** NISM - Financial literacy for Bharat

**Qualification (UG) :** B.E

**Date of Birth :** 7-01-1999

## Student Profile



**Vaibhav Ratna**

**SIP Company :**  
HDFC ERGO General Insurance Company Limited

**Department :**  
Specialty Lines

**Project Title :**  
Assessing the Drone Insurance Market in India

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** BAJMC

**Date of Birth :** 9-05-1998



**Vaishali Choithani**

**SIP Company :** Marsh Brokers

**Department :**  
Reinsurance - Power and Energy Department

**Project Title :**  
Comprehensive Reinsurance Strategy and Market Analysis Across Products

**Certification :**  
Diploma in Counselling Psychology - IEHE 2

**Professional Qualification :** Licentiate (III),  
Certified Counsellor(Diploma In Counselling Psychology)

**Qualification (UG) :** B.A

**Date of Birth :** 22-08-2003



**Vaishnav Auti**

**SIP Company :**  
SBI General Insurance Company Limited

**Department :**  
Underwriting and Risk Survey

**Project Title :**  
Evaluating the role of cyber insurance in risk management

**Qualification (UG) :** B.Sc.

**Date of Birth :** 17-11-2001



**Vaishnavi Nitin Kharat**

**SIP Company :**  
Kshema General Insurance Limited

**Department :**  
Underwriting / Claims

**Project Title :**  
Surety bond: A focused approach on surety bond in the indian context

**Qualification (UG) :** B.Tech

**Date of Birth :** 12-06-2001



## Student Profile



**Vansh Jain**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :**

Motor Claims

**Project Title :**

Comprehensive Automotive Parts Catalogue Development

**Professional Qualification :**

Associate(AIII)

**Qualification (UG) :** BBA

**Date of Birth :** 9-06-2001



**Vashishtha Apurva**

**SIP Company :**

Marsh Brokers

**Department :** Energy and Power

**Project Title :**

Renewable Energy: Meeting Risks Landscape and Solutions

**Certification :**

Six Sigma Green Belt Certification

**Qualification (UG) :** B.Tech

**Date of Birth :** 30-10-1996



**Vismay Vinay Sancheti**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :** HAT

**Project Title :** Product and services benchmarking of Health, Travel and PA policies.

**Certification :**

NISM Series VA Mutual Fund Distributors Certification, Financial Planning And Wealth Management Professional

**Professional Qualification :**

Cm1 - Actuarial Mathematics

**Qualification (UG) :** B.E

**Date of Birth :** 7-09-1998



**Vivek Kumar Tiwari**

**SIP Company :**

Bajaj Allianz General Insurance Company Limited

**Department :**

Non Motor Claims

**Project Title :**

Optimizing Turnaround Time in Fire Insurance Claim Settlements

**Qualification (UG) :** B.Sc.

**Date of Birth :** 4-08-2001

## Student Profile



**Yashika Agrawal**

**SIP Company :**  
Value Momentum

**Department :**  
Business Analysis

**Project Title :**  
Autonomous Vehicle- Research and identify coverable parameters.

**Qualification (UG) :** B.Com

**Date of Birth :** 27-02-2003



**Yogendra Patel**

**SIP Company :**  
Prudent Insurance Brokers

**Department :**  
Cyberliability

**Project Title :**  
Sector specific cyber risk and insurance analysis

**Certification :**  
Six Sigma Yellow Belt

**Qualification (UG) :** B.Com

**Date of Birth :** 31-10-2000



**Yuvraj Chandel**

**SIP Company :**  
Value Momentum

**Department :**  
Delivery

**Project Title :**  
Loss prevention and Risk management services

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Com

**Date of Birth :** 20-07-2001



**Yuvraj Singh Panwar**

**SIP Company :**  
Uponly Technologies Pvt Ltd

**Department :**  
Product & Growth Architecture - IT

**Project Title :**  
Product & Growth Architecture - IT

**Professional Qualification :** Licentiate(III)

**Qualification (UG) :** B.Tech

**Date of Birth :** 20-03-2001

# Prestigious Recruiters

## INTERNATIONAL COMPANIES

Orient Insurance PJSC  
Qatar Insurance Company

## LIFE INSURANCE COMPANIES

Bajaj Allianz Life Insurance Company  
Future Generali Life Insurance Company  
HDFC Life Insurance Company  
ICICI Prudential Life Insurance Company  
IndiaFirst Life Insurance Company  
Kotak Life Insurance Company  
Pramerica Life Insurance Company  
SBI Life Insurance Company  
TATA AIA Life Insurance Company

## GENERAL INSURANCE COMPANIES

Bajaj Allianz General Insurance Company  
Digit Insurance Company  
Future Generali General Insurance Company  
HDFC ERGO General Insurance Company  
ICICI Lombard General Insurance Company  
IFFCO Tokio General Insurance Company  
Kshema General Insurance Company  
Liberty General Insurance Company  
Magma General Insurance Company  
Royal Sundaram General Insurance Company  
SBI General Insurance Company  
TATA AIG General Insurance Company  
Universal Sompo General Insurance Company

## STAND-ALONE HEALTH INSURANCE COMPANIES

Aditya Birla Health Insurance Company  
Care Health Insurance Ltd.  
ManipalCigna Health Insurance Co. Ltd.

## IT & CONSULTING

Accenture Technology  
Accenture Strategy & Consulting  
Atos Syntel  
Cogitate Technology Solutions  
Cognizant Consulting  
Cognizant Technology  
C2L  
Expleo  
IBM  
Infosys  
Intellect Design  
L&T Infotech  
Marsh McLennan  
ValueMomentum  
Zinnia

## INSURTECH

Plum  
Roadzen

## INSURANCE BROKERS

Aavik Insurance Brokers Pvt. Ltd.  
Edme Insurance Brokers Pvt. Ltd.  
Anand Rathi Insurance Brokers Ltd.  
AON India Insurance Brokers Pvt. Ltd.  
First Policy Insurance Brokers Pvt. Ltd.  
Gallagher Insurance Brokers Pvt. Ltd.  
Howden Insurance Brokers Pvt. Ltd.  
Mahindra Insurance Brokers Ltd.  
Marsh India Insurance Brokers Pvt. Ltd.  
PB Partners  
Policy Bazaar Insurance Brokers Pvt. Ltd.  
Prudent Insurance Brokers Pvt. Ltd.  
Salasar Services Insurance Brokers Pvt. Ltd.  
Unilight Insurance Brokers Pvt. Ltd.  
Vibhuti Insurance Brokers Pvt. Ltd.

## REINSURANCE

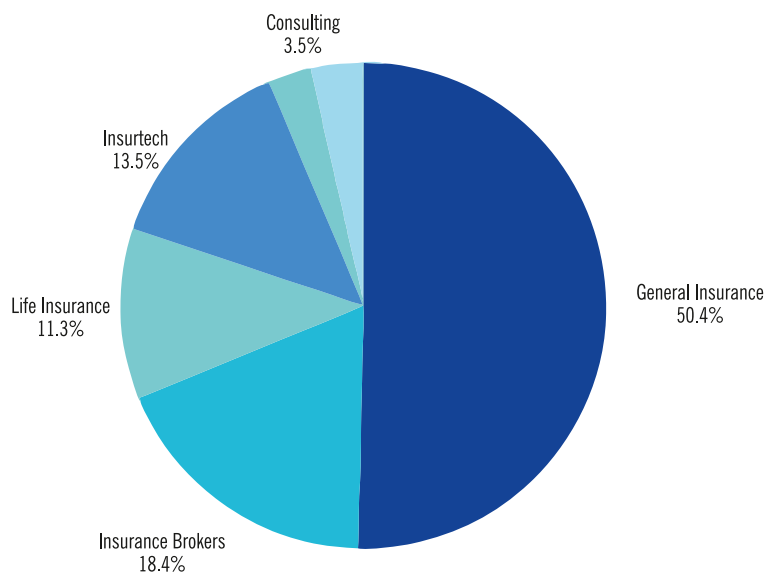
Swiss Re

## INSURANCE VERTICALS

Finsall Resources Pvt. Ltd.  
Reliance Industries Ltd.  
RMS



## Placement Statistics 2023-25



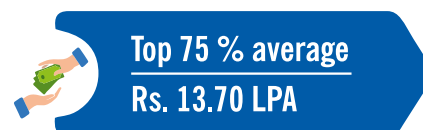
Highest Package  
Rs. 20 LPA



Average Package  
Rs. 12.74 LPA



Median Package  
Rs. 12.50 LPA



Placement



Recruiters  
33



PPOs Offered  
72



Alumni Network  
1500 +



Global Alumni  
200 +



100% Placement  
since Inception

# PLACEMENT COMMITTEE

## Placement Support at NIA

At NIA, the Placement Office serves as a vital bridge between the corporate world and the Academy. Headed by the Placement Chairperson and supported by a dedicated Placement Officer, the office oversees all placement-related activities. Under the guidance of the Faculty Placement Committee and in collaboration with the Student Placement Committee, the Placement Office ensures seamless coordination of Summer Internships and Campus Recruitment Programs.

The office actively engages with potential employers, organizing Pre-Placement Talks, Group Discussions, and Personal Interviews on campus. It also provides all necessary support to ensure a smooth and effective placement experience for both recruiters and students.

## Building a Strong Campus Presence

The recruitment process reaches its full potential when students and recruiters engage in meaningful interactions. NIA offers a platform where recruiters can effectively communicate opportunities, showcase their organization, and better understand our students' aspirations and profiles, fostering stronger career alignments.

## Conferences and Workshops

NIA regularly hosts conferences, workshops, guest lectures, panel discussions, and speaker series, creating valuable opportunities for academic and professional interactions between students and industry leaders. These initiatives strengthen recruiter-student engagement and help organizations maintain ongoing relationships with the NIA talent pool.

## Pre-Placement Talks

Pre-Placement Talks offer recruiters a forum to present their organization's vision, mission, values, and work culture. These sessions give students essential insights into the company, aiding them in making well-informed career choices.

Customized and mutually convenient Pre-Placement Talks can be arranged through the Placement Office.



## PLACEMENT OFFICE



**Mr. Amit Misra,**  
Chair Professor, General Insurance,  
Chairperson, Placement Committee



**Dr. Vaishali Bhambure**  
Placement & Compliance Officer  
Mob.: 9850174777  
Email Id : vabhambure@niapune.org.in

## STUDENT PLACEMENT COMMITTEE



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+91 9672086371



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+91 9136293120



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+91 9289032488



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+91 9130560066



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